Ride the Wave to the Convention!

Galveston, TX - October 26-28, 2006

TBFAA is building on the success of the highly acclaimed 2005 Convention to bring you an even more enjoyable and informative event in 2006.

Be sure to join us at the Historic Tremont hotel in Galveston for a unique combination of food, drink and networking at our forums, exhibits, receptions, seminars, golf, dinner and membership luncheon.

Meet your regulators and hear about current activities and future plans, learn about legislative challenges for the coming session, learn about new technologies including; coping with VoIP and changes in the cellular network.

Meet old and new friends at the casino night or golf outing and use your casino winnings to bid on valuable items at our auction.

Visit Page 6 For Info on TBFAAA Convention
Galveston - October 2006

Chapters Proposed!

Vote on Bylaw Changes, Code of Ethics Revisions and Officers

The TBFAA Board of Directors is recommending several changes to improve communications and clarify requirements and improve our bylaws and code of ethics. The most significant recommendation would create a way for groups of members in a specific area to form chapters.

See pages 5 & 9 for more information
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President’s Message

Dealing with My Own Snakes

Unless you have been under a rock recently, you have probably heard of a movie titled Snakes on a Plane. In the movie an agent - Nelville Flynn escorts a witness onto a plane. Problem is, an assassin, bent on killing the witness, has released a crate containing about 450 snakes onto the same plane. Nelville finds out and he's bent on doing his job and getting the snakes back where they belong; on land. or in snake heaven, where they'd be harmless before it is too late.

As the President of TBFAA and the owner of a central station, I sometimes have days when the snakes can seem overwhelming. Here is a list of just a few of the issues I have faced in the past few weeks:

* dealt with systems that work one minute on a VoIP line, but fail the next,
* confronted cities that are evaluating verified response at one extreme or providing free or reduced price monitoring to their citizens at the other,
* met with the public utility commission on the type of notice that should be given to potential VoIP customers and who should give the notice,
* wondered about the impact of the changes in cellular service,
* debated the type of additional standards (if any) that should apply to our industry in Texas.

In the film the passengers band together to overcome the challenging snakes. In real life the leaders of TBFAA have banded together to help me confront our own “snakes” so that TBFAA can continue to effectively represent your interests and keep you prepared. Our plan is to follow Tom Landry’s advice “I don’t believe in team motivation. I believe in getting a team prepared so it knows it will have the necessary confidence when it steps on a field and be prepared to play a good game.”

As you will see in this issue, we have held meetings in outlying areas and proposed several bylaw changes that will make it easier for dealers throughout Texas to band together. At our October convention we will give you the tools to be part of the prepared and competitive team.

Join Us

Chip Bird
TBFAA President

East Texas Dealers Organize

Twelve different companies and 22 people attended a meeting held on the 24th of August in Longview Texas to discuss the formation of the East Texas Chapter of the TBFAA. All companies understood the importance of being organized and working together to speak as one voice in dealing with issues that affect our industry. By the end of the 2½ hour meeting attendees expressed enthusiasm about the formation of a local TBFAA chapter and set the next meeting time and place.

I encourage all TBFAA members to contact companies in the East Texas region and notify them of the next meeting to be held on September 28th at Oak Forest Sports Club in Longview.

Brant Pierce
Region 2 Director

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The Texas Burglar and Fire Alarm Association, Inc. (TBFAA) is a nonprofit organization of security professionals who have joined together to enrich the industry by providing membership training and representing the membership as a whole in the Texas Legislature, the Texas Private Security Board, and the Commission on Fire Protection, among many other programs.

The TRANSMITTER is published bi-monthly by The Texas Burglar and Fire Alarm Association, a Texas not for profit association.

For Advertising Information:
TEL: 877-908-2322
FAX: 877-908-2522

Brad Shipp, Editor

Submitted articles contained in this newsletter are the expressed opinions of the authors and do not necessarily reflect the opinions of the Officers, Directors, and Members of the TBFAA. The publisher of this magazine is not responsible for any errors or omissions in advertising or other advertising matters.

Editorial: Copy is due the 15th of each odd numbered month.
Advertising: Space reservations due the 5th and artwork due the 20th of each odd numbered month.

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Alarm Management
Kathleen Schraufnagel
Brink’s Home Security, Inc.

Bylaws
Roger Byrd
Security One, Inc.

Convention
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Dispatch Center, Ltd

Legislative
Rodney Hooker
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Member Services
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TBFAA Board of Directors

Schedule & Registration Forms
Available 'On Line'

Visit http://www.tbfaa.org for course descriptions, registration forms and class schedules.
Revisions Proposed for Code of Ethics

As part of the process of amending the bylaws to create chapters, we also conducted a legal review of our code of ethics.

Robert Reagan, of the law firm Reagan and McLain, identified language in the code of ethics that could present antitrust issues. After review the Board of Directors has adopted the following change and will ask the membership to ratify the change with a vote at the annual meeting.

Items in [Red in Brackets with Italics] are additions. Items in [Red with strikethru] are deletions.

Code of Ethics

As members of the Texas Burglar and Fire Alarm Association, Inc. we shall strive to maintain the highest level of integrity and professionalism within the electronic protection industry by adhering to this Code of Ethics.

- We shall maintain a high level of honesty, and integrity [and quality] in the sale[, service, installation and monitoring] of electronic systems [and any other services offered]—sell products of high quality at fair market prices, provide proper service after completion of installation and honor warranty claims made by the consumer.

- We shall work continuously to improve the craftsmanship and quality of installations through proper training and education of all concerned.

- Provide mutual support and assistance between members and disseminate information vital to the alarm industry.

- Cooperate with and assist regulatory agencies in producing codes and legislation beneficial to the general public and the alarm industry.

- Strive to eliminate excessive regulation that causes increased consumer cost with no apparent benefits.

- Support resolution of disputes through independent arbitration.

- Maintain a good relationship with state and local government agencies.

- Conduct business within the laws and ordinance of said agencies.

- Participate in worthwhile community activities, which relate to areas outside the security industry as well as within.

- Strive to eliminate false alarms by maintaining a high standard of professionalism with regard to the sale, and installation, and monitoring of electronic systems, and through proper education of the general public in their use.

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What: TBFAA Annual Convention and Trade Show

When: Thursday October 26
Friday, October 27
Saturday October 28

Where: The Tremont House - A Wyndham Historic Hotel
2300 Ship's Mechanic Row
Galveston, Texas 77550
Phone: 409-763-0300

Reserve your room before September 25th to get the Special TBFAA rate of $125 per night

Schedule

Thursday October 26
8:30 AM Start Golf--Galveston Island Municipal Golf Course
6:30-8:30 pm Presidents Reception

Friday October 27
8am-8pm Registration Open
9am-10am Wireless Networking and IP Based Security
10am-Noon Contracts Update
1-2pm TBFAA & Legislative Update
2-3pm Fire License Update
3-4pm Texas Private Security Board Updates
4-8pm Exhibits & Dinner
8-Midnight Casino Night

Saturday October 28
8-2pm Registration Open
9am to Noon Coping with VoIP and Changes in the Cellular Network
9:30-10:30am Ethics Class
10:45-11:45am Understanding the CP-01 Control Panel Standard Required by Texas in 2007
11:45am-Noon Board Meeting
Noon-2pm Annual Meeting & Lunch
2-4pm Networking 101 - with applications in Video Security
2:15-5:15pm Board Meeting

Visit www.tbfaa.org
TO REGISTER
or for more information
TBFAA Convention Classes

Friday Oct 27

9am to noon- Wireless Networking and IP Based Security

By Henry L. Homrighaus CHS-V, Roy Marin, P.E. and Stephen Homrighaus, PSP

Learn how to design and configure a wireless network. Review how to perform a site visit and to communicate the benefits of a network. Explore some common components and how they are used.

9 to 10 am- Texas Margin Tax

By Mitch Reitman, CPA of S.I.C. Consulting, Inc

You may have heard that the Legislature “solved” the school funding crisis. What you may not have heard is how it will affect alarm companies. The new Texas Margin Tax will replace the current Franchise Tax and be effective for tax years ending in 2007 and later. Unlike the old Franchise Tax, the Margin Tax will apply to substantially all Texas businesses. Join Mitch Reitman, CPA of S.I.C. Consulting, Inc. for a discussion of the tax and other state and federal tax issues.

10am to Noon- Contracts Update

By Jeff Odea, Burt, Barr & Odea

Do your contracts cover you properly for changes in Texas Laws? Have you adapted your contracts to deal with Verified Response or VoIP? Does your contract meet the requirements of your insurance coverage?

Saturday Oct 28

9am to Noon- Coping with VoIP and Changes in the Cellular Network

Moderated by Chip Bird, Southwest Dispatch Center

Join us for a panel discussion on the challenges posed by VoIP and the changes in the cellular network. Explore code requirements, efforts at the Public Utility Commission and State Fire Marshals Office as well as technologies offered to ensure that your signal gets through.

9:30 to 10:30 AM- Ethics Class

By Bill Parsley, Dispatch Center

Get your requirement for the ethics class completed.

10:45 to 11:45- Understanding the CP-01 Control Panel Standard Required by Texas in 2007

By Stan Martin, Executive Director, SIAC

Understanding CP01 - Continued

Learn about the programming and operation of control panels built to this new ANSI standard. New features and default settings dramatically change how panels will operate out of the box. Every owner, manager, installer, salesman and service tech will need to understand these changes and how it will impact their customers, monitoring center and operations before January 1, 2007 when all new systems will be required to utilize panels built to this standard.

2 to 4pm- Networking 101 - with applications in Video Security

By Jeff Horne, D-Link Systems and Jeff Willis, Bass Computers, Inc

Learn the answers to common question including. What is networking? What parts make up a network? What is a switch? What is a PoE switch? What is a router? What is a wireless access point? Learn specific examples of how to use networking equipment, including. How to connect a camera system together that is spread between 2 separate buildings using wireless and that parts required to set up a Power over Ethernet camera solution.
Above and Beyond

Legislative Support

The primary objective of the Texas Burglar and Fire Alarm Association is to represent the alarm industry before the Texas Legislature and other governmental agencies. The objectives of the association can only be accomplished by the combined efforts of the Board of Directors and our lobbyist McWilliams & Associates. The Board of Directors, headed up by President Chip Bird, coordinates the activities of the association. McWilliams & Associates heads up our lobbying effort. It would be fair to say “he opens a lot of doors”.

The Texas Burglar and Fire Alarm Association incurs a cost of more than $90,000 per Biannual Legislative Session for our legislative effort. The membership dues are not enough to cover this expense. Special help is needed.

We, the Board of Directors, are asking the professional alarm dealers of the state of Texas to participate either monthly or yearly in this ongoing legislative effort. With the team concept we can get the job done.

Please visit our website http://www.tbfaa.org or call us at 877-908-2322 to sign up to become a Team Member.

TBFAA PAC Contributors

Rex Adams
Roger Byrd
Ken Cabler
Al DelMarzo
Kevin Doss
Robert Fischer
Les Freeman
Rodney Hooker
Randy Keyes
Heather Maynard
Mark Matlock
Shawn McCown
Don Mumford
Lynn Newman
Ken Phillips
Malcolm Reed
Rick Sheets
Richard Vick
Mike Walker

TBFAA Political Action Committee

The TBFAA PAC supports the mission of TBFAA by making contributions to elect candidates for public office.

Contributions or gifts to the TBFAA PAC are not tax deductible.

Help us promote public safety and security in Texas by contributing today.

Contributions to the PAC must be made by personal check to:

TBFAA PAC
PO Box 59982
Dallas, TX 75229

Officers Nominated for 2006

The nominating committee has nominated officers to serve a one year term beginning at the conclusion of the annual meeting. Additional nominations will be accepted from the floor at the annual meeting on Saturday October 28. Current President Chip Bird has completed one year of a two year term and will continue to serve through to the next annual meeting.

The nominees are

• Vice President- Rodney Hooker,
  Dispatch Center- San Antonio
• Treasurer- No Nominee at this time
• Secretary- Debi Ulmer
  Dispatch Center- Houston
• Membership Director- Tracy Ritchie
  United Central Control- San Antonio
• Training Director- Brian McKinney
  Infinity Security Group, Inc. - Houston
TBFAA Proposed Bylaw Amendments for 2006

Items in red [Italics enclosed in Brackets] are additions
Items in red with strikethrough are deletions

Visit the members only section of the for a printable copy
of these changes or a copy of the full bylaws with the
changes highlighted.

First Set of Proposed Amendments

Intent:

To create chapters as a way for groups of TBFAA
members in a local area to network and organize
to exchange information and enhance their com-
munication with TBFAA.

Impact of Creating TBFAA Chapters

• Communication with TBFAA Membership is
likely to increase.
• May increase number of members in areas not
served by a local association, because
members will be able to attend a local
meeting.
• Should increase awareness of local issues
throughout the state and enhance the
industry’s impact on local issues.
• Provides an additional option to Local
association relationships but does not replace
the existing local associations.

Proposed Language

[ARTICLE IX

CHAPTERS

Sec. 9:1. Purpose

The Board of Directors may create a Chapter to
allow an appropriate level of local autonomy with-
out the redundant legal structure and demand on
resources. It may provide an easier and more
effective way for groups of local dealers to net-
work and organize.

Sec.9:2. Creation

A group of TBFAA members in a specific area can
apply to the Board of Directors to create a chap-
ter. The application shall specify the counties to be
included in the chapter. Each county shall only be
served by a single chapter. Existing regular TBFAA
members in the counties proposed to be included
in the chapter shall be polled by email, mail or
vote at a meeting called with appropriate notice as
specified in the TBFAA bylaws. The application to
create a chapter shall also name officers who
would serve to lead the chapter until an election
could be held. A chapter shall be formed upon
approval by a majority vote of the Board of
Directors.

The Board of Directors will approve a list of counties cov-
ered by each local association recognized under
Section 3:1, Paragraph 5 of these Bylaws.
Chapters will not be created in the listed counties
without the approval of the affected local associa-
tion.

Sec 9:3. Management

Each chapter shall elect a Chapter Vice President
and a Chapter Secretary and at least one director.
Each chapter shall be allowed to elect a board
consisting of additional members including and
associate representative. Each chapter board shall
have an odd number of members. Members of the
Chapter board with the exception of the Associate
director shall be TBFAA Regular members. The
Associate director shall be a TBFAA Associate
member.

Sec 9:4. Chapter Membership

All regular TBFAA members with paid member-
ships for offices located in the counties assigned
by the Board of Directors to the Chapter shall
automatically become a member of that Chapter.
Associate and central station members located in
the assigned counties shall automatically become
a member of that Chapter. Associate and central
station members located outside the assigned
counties may join all chapters as Associate
Members for a flat fee set by the Board of
Directors.

Continued on Page 10
First Set of Proposed Amendments
Proposed Language Continued

Items in red [Italics enclosed in Brackets] are additions
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Sec 9:5. Chapter Duties

Each Chapter shall agree to meet at least once
every 3 months; to participate on regional confer-
ence calls and to take minutes at every Chapter
meeting.

Sec 9:6. Chapter Officers Elections

Chapter Officers shall be elected for one year
terms at a scheduled meeting of the Chapter or
by a vote by mail with appropriate notice of the
election.

Sec 9:7. Duties of Chapter Officers

The Chapter Vice President shall convene and run
the board and membership meetings and repre-
sent the Chapter on Regional teleconferences. The
Chapter Secretary shall take minutes of all board
and membership meetings and forward them to
the TBFAA secretary within 10 days of their
approval. Each chapter would designate an alter-
ate representative to serve if the Chapter Vice
President is unable to attend a conference call.

Section 9:8. Regional Teleconferences

Regional Teleconferences shall be held at the dis-
cretion of the Board of Directors to allow the
chapters and local associations to give input to
the Regional Board representative and to be
informed about TBFAA activities.

Section 9:9. Chapter Finances

Dues shall be billed and received by TBFAA.
Chapters shall not add an amount for local dues.
TBFAA shall not give back an amount for local
dues. Training revenue shall go to TBFAA. The
Chapter by a majority vote of the Chapter board
can request the TBFAA Treasurer to track funds
raised by the Chapter for a specific purpose in
separate general ledger account. Separate bank
accounts will not be required. The Chapter would
request the TBFAA Treasurer to pay designated
expenses.

Section 9:10. Chapter Seats on the TBFAA
Board

Chapters with more than fifteen (15) TBFAA
regular paid members may petition for a voting
seat on the Board of Directors. The Board of
Directors may award or remove the voting seat
by a majority vote.

Section 9:11. Chapter Dissolution

The chapter may be dissolved by a 2/3 vote of
state Board of Directors.

ARTICLE III
BOARD OF DIRECTORS

Sec. 3:1. Composition; Number.

[7. Chapter Directors as specified in Article IX.
Sec. 3:3 Board Member Qualification, Election;
Term.]

B. ELECTION

[6. The chapters referenced in ARTICLE IX shall
appoint the chapter directors.]

Continued on page 12
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www.adilink.com
First Set of Proposed Amendments

Proposed Language Continued

Items in red [Italics enclosed in Brackets] are additions Items in red with strikethrough are deletions

Sec. 3.9. Duties of the Board of Directors.

[J. CHAPTER DIRECTORS
Chapter Directors shall perform duties as assigned in Article IX and shall perform such other duties and have such other authority and powers as the Board of Directors may from time to time prescribe or delegate.]

Second Set of Proposed Amendments

Intent:
To clarify the ability of, as well as the process for, the board to execute deeds, mortgages, bonds, contracts, agreements, or other instruments on behalf of the association.

Impact of Clarifying Board Authority to Make Agreements

Current bylaws give the board the authority to act on behalf of the association this amendment clarifies the process for executing deeds, mortgages, bonds, contracts, agreements, or other instruments on behalf of the association.

Proposed Language

[Sec. 8.10 Agreements
The President, the Secretary, or any other proper officer of the Association, authorized by the Board of Directors, may sign any deeds, mortgages, bonds, contracts, agreements, or other instruments which the Board of Directors have authorized to be executed, except in cases where the signing and execution thereof shall be expressly delegated by the Board of Directors to some other officer or agent of the Association.]

Third Set of Proposed Amendments

Intent:
To clean up language left over after a change in 2003 that eliminated the subscriber category.

Impact

Makes the bylaws more accurate because all items in Article II apply to members.

Proposed Language

ARTICLE II

MEMBERS AND NON-MEMBERS

Sec. 2:1. Classes of Members and Non-Members.

The Members and Non-Members of the Corporation shall be divided into four (4) classes: Regular Member, Associate Member, Individual Member, and Honorary Member. Regular Members must be active members in good standing of the Corporation. Associate Members, and Individual Members, must be in good standing with the Corporation.

Fourth Set of Proposed Amendments

Intent:
To make requirements for the number of members to qualify for a board seat more consistent with Local associations and chapters.

Impact

• Increases the minimum number of members in a local association from ten to twenty for a local association to be recognized by the board.
• Does not effect requirements for currently recognized associations.

Proposed Language

ARTICLE III

BOARD OF DIRECTORS

Sec. 3:1. Composition; Number.

5. One (1) Local Association Director from each local association that has met the below listed requirements and has been recognized by the Board of Directors. The director shall be the President or their designated representative.
   a. The Local Association shall be in existence for a minimum of one year.
   b. The Local Association shall have a minimum of twenty members.
   c. The Local Association shall have at a minimum, regular quarterly meetings.
   d. The Local Association President or the designated representative must be a member of the TBFAA.
   e. The Local Association shall lose its recognized status and that director shall be removed from the board of directors automatically when the Director is absent or misses three (3) consecutive Board of Directors meetings.

Continued on page 13
Bylaw Changes Proposed (continued)

Items in red [Italics enclosed in Brackets] are additions
Items in red with strikethrough are deletions

Fifth Set of Proposed Amendments

Intent:
To make language used in the bylaws consistent throughout the bylaws.

Impact
Makes the bylaws more accurate because common terms are used.

Proposed Language

B. The purpose and intent of Board [of Directors] Action Without Meeting is to expedite actions that require an immediate action. Board [of Directors] Action Without Meeting is not intended to replace scheduled regular meetings where the presence of the general membership is encouraged. Results of the Board [of Directors] action will be added to the minutes of the next regularly scheduled Board [meeting of the Board of Directors].

Sec. 3:9. Duties of the Board of Directors.
A. TREASURER
5. Report to the Board of Directors by mail, e-mail, facsimile or any other acceptable media as to the financial condition of the Corporation. This report shall be by the fifteenth (15th) of each even numbered month, unless a Board [of Directors] Meeting is scheduled for that month and at least annually by an acceptable form of media that is only accessible by corporation members and.

Sec. 4:3. Notice of Special and General Membership Meetings.
Notice stating the place, date, time of the meeting, and the purpose for which the meeting is called, shall be delivered either personally, by phone, mail, email, or facsimile (FAX) transmission to each Member not less than fifteen (15) days nor more than sixty (60) days before the date of the meeting, when directed by the Board of Directors. Continued on page 18
TBFAA Golf Tournament

Join us for Networking and Golf

Date: Thursday, October 26
Time: 8:30 AM Start
Location: Galveston Island Municipal Golf Course
1700 Snyder Lane
Galveston, TX 77554
(409) 741-4626
www.galveston.com/munigolf

Visit www.TBFAA.org to register online or get more information

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Members Support Members

In each issue you see companies who support our association and industry through advertising. Most of these companies also support our industry events, our legislative efforts, our meetings, the newsletter, and much more.
It is important that you support the companies who support our association.

**ScanSource Security Distribution**, has strengthened its intrusion solutions offerings with the addition of two new vendors: Aleph and DSC. For more information call 800.964.8994 ext. 4066 or visit www.scansourcesecurity.com.

**Honeywell Power Products (HPP) and ADI** are partnering to provide security dealers easy access to HPP’s complete line of fire, video, intrusion and access control power supplies. ADI will now be able to provide the security industry with a wide array of power products designed for professional use. From small plug-in transformers to large system-type power supplies, ADI will offer HPP’s professional line of power products, many which bear UL and ULC labels.

**Tri-Ed Distribution** recently rolled out a comprehensive turnkey solution to residential systems design. Tri-Ed provides the installer with ongoing training, spanning our Tech Tour Seminar Series, in branch trainings, and Webinars. These are offered in conjunction with leading manufacturers for both electronics and cabling requirements for any installation. For more information, visit www.tri-ed.com.

The **Bosch** Group has acquired Telex Communications a leading manufacturer and supplier of professional audio, wireless, life safety and communication equipment. For more info www.boschsecurity.com

**Gentex** has introduced the LOW PROFILE, Selectable Candela, Speaker (SSPKCLP) and Speaker/Strobe (SSPK24CLP)! The SSPKCLP Series offers both evacuation signaling and visual alarms. The Speaker/Strobe has tamperproof candela selections of 15, 30, 75, 95, and 115. The SSPKCLP Series fits into a 2 1/8 inch back box without an extension ring. Contact your Gentex Customer Support Specialist for FREE evaluation sample!

**Security Data & Cable HQ** will notify you by e-mail of scheduled events and specials. Send an e-mail to general@sdchq.com (Your e-mail address will not be shared with anyone!!)

**Faraday** Introduces New FireSmart™ Application Specific Detector for Small to Medium Sized Installations. Application specific detectors are designed to eliminate deceptive phenomena in specific environments. They employ advanced software algorithms and a neural network to sense both smoke and heat. For information contact Scott Larson, scott.larson@siemens.com.(973) 593-2600.

---

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**Workers’ Compensation Insurance That Actually Works For You.**

As a member of our safety group, you will enjoy the benefits of group purchasing power, along with many programs that benefit all aspects of your business.


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SECURITY INDUSTRY SPECIALISTS

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Fax: 800.700.0126 or 713.521.0125
http://www.eldoradoinsurance.com
Email: specialist@eldoradoinsurance.com

By law policyholder dividends cannot be guaranteed. only the insurance company’s Board of Directors has the discretion to declare policyholder dividends.
## TBFAA Regular Members

### Members Paid for 2006

<table>
<thead>
<tr>
<th>Company Name</th>
<th>City</th>
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Continued on Page 17
Regional - Regular & Associate Members

TBFAA Regular Members Continued

Viron
Vitel Communications Corp.
Wade Enterprise
Weidman, Inc.
Western Systems
Wilson Fire Equipment & Service

TBFAA Associate Members

ADI
Bosch Security Systems
CEUS Online
El Dorado Insurance Agency
eLinear Solutions
Faraday (Siemens)
Gentex
Guaranty Insurance
Honeywell-Ademco Security Group
HyperGraphic Impressions
Nova Internet Services, Inc.
Optex, Inc.
Performance Reps LLP
Pro-Line Distributing
Richardson Electronics
Security Data & Cable, Hq, LTD
SICC, Inc
Wheelock, Inc.

Houston Gulf Coast Alarm Assn.

Ademco Group - San Antonio
ADI
ADT -Tyco
Advance Security & Communication Alarm Masters
Alarmtechs
All-Safe & Sound
Alt Lock & Security
Am Emery, L.P.
American Security
ASG Alarm Security Group
Atlas Alarms
Bass Computers, Inc.
Best Lock
Brinks Home Security
Burt Barr, & O’drea, Lip
Centurion Alarm Service
Certified Security Plus
Chubb Security Systems, Inc.
Counterforce Usa
CSC
D&H Distributing
D&M Services
Danna Alarms
Data Link
Detection Systems
Dispatch Center, Inc.
DSC Security Products
El Dorado Insurance Agency
Electronic Custom Distributors
En-Touch Systems, Inc.
Executive Surveillance
Great White Solutions
Hawks Burglar Alarm Company
Home Automation of Texas
Hometronix Residential Systems
Honeywell Security Group
HSE Alarm Service
HSM / Electronic Protection Services
Infinity Security Group
Inter Star Systems, Inc.
Interactive Controls
Intercontinental Security
Key Electrical Supply
KMS Consulting, Inc.
Lamarco Alarm Company
Lone Star Security Solutions
Majestic Security Systems
Modern Systems Concepts
Monitronics
Newstream Building Technologies
Omni Frie & Security Systems
Orman & Assoc.
Par Products
Premier Home Technologies, LP
Progressive Electronics
Protection One, Inc.
RAB Security LLC
Ranger American
Reliant Security LLC.
Response Center USA
Richardson Electronics
Royal Protection Group
Scott Alarm Service
Securitas Systems, Inc.
Security Data & Cable Hq
Security General International
Security Professional of Texas
Security Specialist
Security Sure Alarm
Settle Security
Sonitrol - Houston
Southcross Security
Southern Supply
Southwest Dispatch Center
Sunset Fire & Security
Sweetwater Security Capital
Texas Home Electronics
Time Warner Security
Today’s Integration
Total Entertainment Solution
Triangle Electronics, Inc.
Turbo Communications
Tutor Security
United Central Controls
USA Protection
VCS
Western Systems, Inc.

North Texas Alarm Assn.

ACT Security, LLP
Action Fire Alarm LLC
Ademco Security Group
ADI
ADT Dealer Services
ADT Security Services
Advanced Technology Systems
AEGIS Systems, Inc.
AHS Security, Inc.
Alarm Debt Liquidation Group
Alarm Express
All Safe & Sound
All Tech Security Services
Amazon Alarm Systems, Inc.
American Security Devices
Best Wire & Cable, LLC
BMA Systems, Inc.
Brighton Security
Brink’s Home Security
Bryant Security Systems
BWS Fire Systems, Inc.
Central Alarm Systems, Inc.
Co Serv Security, L.L.C.
CSL Technologies, Inc.
Custom Integrated Systems, Inc.
Customer First Alarm
Dallas Security Systems, Inc.
Datatech Electronics, Inc.
Diamond S Services
Digital Security Controls, Inc.
Dispatch Center, Ltd.
Donham Centralized Systems, Inc.
Eagle Security Service
Entrust Connections, L.L.C.
EV Electric & Security Systems
Fire Alarm Services Technology, Inc.
First Alert Professional
Greater Dallas Enterprises, Inc.
Guardian Alarms, Inc.
Gurkin Security Systems, Inc.
Hawk Security Services
Home Protection Centre, Inc.
HomeTeam Security
Hypergraphic Impressions
Intruder Detection Systems
Key Security Systems
Knight Security Systems, Inc.
Las Colinas Association
LRC, Inc.
M.A.C. Alarms
Marshal Security Systems
Monitronics International
NACC
Network Multifamily
Nova Internet Services, Inc.
Omni Installations
Paramount Alarm Systems
Powell Protection Systems, Inc.
Protection Networks
Ranger American of Texas

Rapid Response Systems
Reagan & McLain
Rowell Security Systems
SAS Alarm Service, Inc.
Secure Options, Inc.
Security Fire Systems Inc
Security General International, Ltd
dba Texas Systems Supply
Security Surveillance
Sentinel The Alarm Company
SIAC
SICC, Inc.
Siemens Building Technologies, Inc.
Smith Thompson Security Systems
Southwest Alarms
Southwest Dispatch Center, L.P.
Spectrum Alarm Systems, Inc.
Stratagem Advanced Products
Systems, On-Guard, Inc.
Talon Security, Inc.
TanSeco Systems, Inc.
TCT Insurance Services, Inc.
The Richeson Agency
Top Communication Services Inc.
Tri-Ed Distribution, Inc.
United Central Control, Inc.
Universal Electronics
Universal Power Group
Vanco Protection Services

South Texas Alarm Assn.

A & R Gate and Security
ADI
AGS Security
AUS, Inc.
Dispatch Center, Ltd.
Elite CEU, Inc.
Fortress Security & Data Systems
Gleitz Alarms
Guardian Security
Honeywell
Inter Alarm, Inc.
Interior Communications, LLC
Intruder Alert Security, Inc.
Kerrville Telephone Communications
Laredo Alarm Systems, Inc.
Law Security
Ranger America
Response Center USA
San Antonio Security
Security Controls (DBA Construction Security, Inc.)
Security General International
Security One, Inc.
Southwest Dispatch
Stowers Security Systems
TotalCom Management, Inc.
Tri-Ed Distribution
United Central Control
Vallance Security
Fifth Set of Proposed Amendments

Proposed Language Continued

Items in red [Italics enclosed in Brackets] are additions
Items in red with strikethrough are deletions

If mailed, the notice of a meeting shall be deemed
to be delivered when deposited in the United
States mail addressed to the Member at his or her
address as it appears on the records of the
Association [Corporation], with postage thereon
prepaid. If notice is given by email or FAX, such
notice shall be deemed to be delivered when the
email or FAX is sent from the initiating party.

Sec. 4:7 Voting

A. Board [of Directors] Meeting Voting

Sixth Set of Proposed Amendments

Intent:
To simplify the process for approving new mem-
bers.

Impact
Eliminates the requirement that a prospective
member be approved by the Board of Directors.
This requirement was included before dealers were
licensed in Texas. At the time some method was
required to verify that a member was appropriate.
The association would be subject to liability if it
denied a membership to a prospective member
meeting the licensing requirements who agreed to
the specified terms. Streamlining the procedure
will allow us to quickly extend membership status
to prospective members.

Proposed Language

Sec. 2:1. Classes of Members and Non-
Members.

A. REGULAR MEMBERSHIP

Regular membership shall be open to any business
entity licensed by the State of Texas, which shall
meet the following requirements:

1. Have as its major activity the security and/or

fire alarm business, including the installation,
servicing, selling, consulting services, or monitor-
ing of electronic alarm systems; and

2. Be licensed in the State of Texas with either or
both of the following licensing agencies:
   a) Texas Commission on Private Security, and/or
   b) The State Board of Insurance Office of the
      Fire Marshall

3. Be willing and agree to conduct their business
   in accordance with the Code of Ethics of the
   Corporation; and

4. Pay to the Corporation the required dues as set
   forth in these By-laws; and

5. Be sponsored by one (1) Regular Member, or
   Associate Member in good standing, and be
   approved by the Board of Directors; and

6. Be willing to contribute personal time for the
   betterment of the Corporation as further detailed
   herein.

Seventh Set of Proposed Amendments

Intent:
To clarify the requirements for regular member-
ship.

Impact
Clarifies that regular members must be companies
that install, service, sell, consult about, or monitor
electronic alarm systems. Would exclude compa-
nies that respond to alarms, but do not offer the
other services from regular membership. Response
companies would be eligible as associate mem-
bers.

Proposed Language

Sec. 2:1. Classes of Members and Non-Members.

B. REGULAR MEMBERSHIP

Regular membership shall be open to any business
entity licensed by the State of Texas, which shall
meet the following requirements:

1. Have as its major activity the security and/or

2. Be licensed in the State of Texas with either or

   a) Texas Commission on Private Security, and/or
   b) The State Board of Insurance Office of the
      Fire Marshall

3. Be willing and agree to conduct their business
   in accordance with the Code of Ethics of the
   Corporation; and

4. Pay to the Corporation the required dues as set
   forth in these By-laws; and

5. Be sponsored by one (1) Regular Member, or
   Associate Member in good standing, and be
   approved by the Board of Directors; and

6. Be willing to contribute personal time for the
   betterment of the Corporation as further detailed
   herein.

The proposed changes will be voted on at the annual
meeting on October 28.
2005 Exhibitors Support TBFAA

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<tr>
<th>Company</th>
<th>Contact Information</th>
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<td>713.861.9418</td>
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<tr>
<td>Kelly Ryan</td>
<td>713.861.9418</td>
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<td>Alphone Corporation</td>
<td>425.455.0510</td>
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<td>Renee Janda</td>
<td>425.455.0510</td>
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<td>Bass Computers, Inc</td>
<td>281.776.6700</td>
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<td>Jeff Willis</td>
<td>281.776.6700</td>
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<tr>
<td>Bosch Security</td>
<td>800.757.8877</td>
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<tr>
<td>Diane McFarlin</td>
<td>800.757.8877</td>
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<td>Cops Monitoring</td>
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<td>Brandon Young</td>
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<td>Crest Electronics</td>
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<td>Jeffery Hochstrate</td>
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<td>Digital Security Controls</td>
<td>214.632.7499</td>
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<td>Tim Jarzombek-214.632.7499</td>
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<td>Dispatch Center, Ltd.</td>
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<td>Kaleb Brashear</td>
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<tr>
<td>Honeywell - Ademco Group</td>
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<td>Doug Marshall</td>
<td>800.467.5875</td>
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<tr>
<td>JC Gury</td>
<td>800.903.3385</td>
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<td>Joe Kinda-800.903.3385</td>
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<td>Omni-Watch Systems</td>
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<td>Steve Roberson-864.286.4233</td>
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<td>SGI- Texas Systems Supply, Inc.</td>
<td>210.247.0033</td>
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<td>Matthew Green-210.247.0033</td>
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<td>Security Professionals of Texas</td>
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<tr>
<td>Suan Griswold-281.970.7768</td>
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SIC Consulting
Mitch Reitman- 817.698.9999
Southwest Dispatch Center
Brant Pierce- 972.354.7100
TriEd Distribution
Ken Cabler- 210.499.5015
TOA Electronics
Scott Baker- 972.490.0691
United Central Control
Mark Matlock- 210.477.1400
Universal Power Group
Adam Winfrey- 469.892.1122

Note - Exhibitors in bold returned from last year

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Fire Alarm Advisory Council Meeting

TEXAS DEPARTMENT OF INSURANCE
STATE FIRE MARSHAL’S OFFICE
FIRE ALARM ADVISORY COUNCIL AGENDA

Thursday, September 14, 2006   10:00 a.m.
Texas Department of Insurance
William P. Hobby Bldg.
333 Guadalupe Austin, TX
Room 100

1. Call meeting to order.

2. Roll call of council members in attendance.

3. Pursuant to Texas Insurance Code Art. 5.43-2 Sec. 6(c), discussion and possible action concerning review and recommendations to the Commissioner of Insurance regarding possible rule changes or additions to the fire alarm rules, 28 TAC Chapter 34, Subchapter F, including but not limited to the following:
   a. Review and possible modification to the existing adopted national standard concerning the means of transmission of a fire alarm signal from a protected household to a monitoring station as it applies to current state-of-the-art technology.
   b. Any other proposals from the council or the public for rule amendment of Subchapter F, the Fire Alarm Rules.

4. Discussion and possible action regarding recommendations to the Commissioner concerning any possible costs associated with any recommended proposed rule changes.

5. New matters from the public, not included in the preceding agenda items, which may be placed on the agenda for discussion at future meetings.

6. Discussion and possible action on future meeting dates.

7. Adjournment of meeting.

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THE ART OF SECURITY

Bill Darr
Regional Sales Manager
Tel: 972.307.1816
Fax: 972.307.5827
Email: billybg@dsc.com
DSC
3311 Longstaff Road
Concord, Ontario Canada L4K 4L2

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Texas Private Security Board Meeting

Notes from the Texas Private Security Board Meeting June 15, 2006

Notes taken by Debi Ulmer, TBFAA Secretary

Meeting was called to order at 9:00A.

• Status Report from Identix:
  • A random letter will mailed out requesting CEU certificates on Texas Online renewals
  • Texas Online template maybe going away and something customized maybe taking its place covering 25 to 30 different types of registrations.
  • Large amounts of data being transferred via TOL are bogging down the system. A computer rewrite is currently under way with a original scheduled date of April 2007, the project us running ahead of schedule and the new target date in January 2007.
• Continuing Education Advisory Committee:
  Records from out of State schools will need to be kept on Texas soil, someone with in the State will be held responsible.
• Discussion and possible action regarding the:
  • Amendment of Rule 35.41 Company Names addressing the use of names identical or substantially similar to those of companies that are currently licensed, under suspension, or whose license has been revoked. Approval pending publication Texas Registry
  • Adoption of Rule 35.52 Summary Action Following Convictions: clarifying the effect of convictions on preceding under 1702.364 of the Occupations Code. Clarified / Action may be taken on arrest or pending charges.
  • Amendment of 35.93 “Penalty Range” to change the title to “Administrative Fine Schedule” and to clarify the scope of fine schedules’ application. Administrative fines are over and above any other actions and/or in addition to.

Captain Grumbles Report:
• PSB will be adding 3 permanent personnel in the investigations division
• 735 cases have been resolved and about the same number have been added.
• Criminal cases presented to DA office have tripled. The DA in Harris County has been very cooperative in accepting charges on corporation and individuals.
• Texas Online has currently:
  • 4456 Company Licenses
  • 1138 Class A
  • 2397 Class B
  • 609 Class C
  • .42 Class D
  • 243 Class P (Private Companies)
  • 27 Class X (Govt. Agencies)
  • 104,986 Individual Licenses
  • 5058 Alarm Installers
  • 3458 Alarm Sales People
  • 3068 Alarm Monitors
  • 632 Electronic Companies
  • 16,601 Commissioned Guards
  • 60,522 Non-Commissioned Guards
  • 12,216 in the alarm industry vs. 77,123 in the guard industry; they are 6.5 greater than our industry.
  • 127,025 Active Renewal Licenses

 From September 1, 2005 there have been:
  • 446 New Company Licenses Issued
  • 3501 Renewal of Company Licenses
  • 26,723 Individual Licenses
  • 14,393 Pocket Cards Issued

A REGULARLY SCHEDULED BOARD MEETING WILL BE HELD ON
THURSDAY, SEPTEMBER 21, 2006
9:00 A.M.

TEXAS DEPARTMENT OF PUBLIC SAFETY
6100 GUADALUPE STREET, BUILDING E
AUSTIN, TEXAS  78752
New FAST Option for Obtaining Fingerprint Cards

Fingerprint Applicant Service of Texas (FAST) is a Texas Department of Public Safety program that provides electronic capture of your fingerprints. This is the fastest and highest quality option available to Private Security Bureau (PSB) applicants.

Applicants using the FAST program will benefit from the system’s state of the art technology resulting in 98% of fingerprint submissions accepted without reject (compared to approx. 75% with traditional ink). FAST locations are situated in professional environments throughout the state as opposed to traditional law enforcement facilities.

Service is available now and the FAST agent, Identix Identification Services (IIS), may operate a nearby center (full statewide implementation of the FAST program is scheduled for completion by March 1st 2006). You can schedule an appointment online at http://www.identix.com/iis or by calling IIS at 1-888-467-2080. When scheduling online, select Option B – Fingerprint Cards, or if scheduling via phone, please request Fingerprint Cards or “Print and Go”.

If IIS does not currently provide services in your area, you may still take the agency supplied fingerprint cards to any law enforcement agency that rolls applicant fingerprints. For more information on the Fingerprint Applicant Services of Texas, see http://www.txdps.state.tx.us/administration/crime_records/applicantfingerprintservices.htm

TBFAA Helps Austin Dealers Meet to Discuss Options

TBFAA Associate Director Kelly Ryan facilitated a meeting of Austin area dealers in June to discuss ways that dealers can network on an ongoing basis to exchange information. The group has meet twice since the initial meeting and is considering the proposed Chapter program(see Bylaw changes page 9)

TBFAA Representatives meet with Public Utility Commission On VoIP

President Chip Bird along with TBFAA Board Members Brian McKinney and Chris Russell met with Commissioner Smitherman of the the Texas Public Utility Commission on August 22. The meeting was called to identify more effective ways to notify alarm users of potential problems with VoIP. Commissioner Smitherman became concerned about the issue after his parents experienced problems with their alarm when they switched to VoIP service.

Duncanville, Cedar Hill, and Desoto Propose Monitoring of Alarm Systems.

President Chip Bird and NTAA President Chris Russell have attended several meetings of the city councils of Duncanville, Cedar Hill, and Desoto to gather information and express concern as they consider expanding limited alarm monitoring they now perform for city employees to a wider number of city residences.

New Carrollton City Alarm Ordinance

On Tuesday, June 6, the Carrollton City Council unanimously approved changes to the City’s alarm ordinance. The changes mirror the recent changes enacted from SB0568 affecting Chapter 214, subchapter F, Local Government Code. The adopted changes to the Alarm ordinance are effective immediately (starting June 7, 2006).

Please verify that your monitoring station is utilizing enhanced call verification (ECV a form of two-call verification) on all alarms in the city of Carrollton. Also of note; Carrollton requires all alarm systems to be permitted, but does not have a no permit, no response policy. However, the alarm users must have an alarm permit or they will be subject to fines under city ordinance (since 1984).
North Texas Alarm Association

13302 Canaan Bridge Dr. Houston, TX 77041
281-859-4569 FAX 281-859-2869
www.HGCAA.org

The NTAA holds CEU training classes on the third Wednesday of the month, every other month in Dallas. When you register for these courses, you can receive the required 8-hours of CEU's in one day! For further information, please contact Paula Fischer at 972-402-8612 OR Kathleen Schraufnagel at 72-871-3807

We welcome any new attendee with a free lunch.

North Texas Alarm Association

P.O. Box 836635, Richardson, TX 75083-6635
TEL: 214/352-9352 FAX: 972/871-3338
Web Site: www.ntaa.org

South Texas Alarm Association

P.O. Box 5321, Universal City, TX 78148-5321
210-402-6262
Web Site: www.southtexasalarm.com

General membership meetings are held on the second Tuesday of each month from 11:30 a.m. to 12:30 p.m., at The Alamo Cafe, 14250 US Hwy. 281 North, San Antonio, TX

Support your Local Alarm Associations
### TBFAA Calendar

**September**
- 08: HGCAA Membership Mtg- Steak & Ale Houston
- 12: STAA Membership Mtg Alamo Cafe’, San Antonio
- 13- 17: CEDIA Conference & Expo Denver
- 14-15: Level 1 Dallas – ADI- Farmers Branch
- 20: NTAA CEU Training ADI- Farmers Branch
- 21: NTAA Membership Mtg- Pugsley’s Library Dallas
- 22: Fire Prep Class Houston - ADI
- 25- 28: ASIS Conference & Exhibits Orlando

**October**
- 6: Fire Prep Class Dallas- ADI- Farmers Branch
- 10: STAA Membership Mtg Alamo Cafe’, San Antonio
- 12-13: Level 1 El Paso- SGI
- 13: HGCAA Membership Mtg- Steak & Ale Houston
- 18: NTAA CEU Training ADI- Farmers Branch
- 19: NTAA Membership Mtg- Pugsley’s Library Dallas
- 24- 25: ISC East NY
- 26- 28: TX Annual Conference & Trade Show
- 28: TXBFAA Board Meeting Galveston

**November**
- 10: Fire Prep Class San Antonio
- 14: STAA Membership Mtg Alamo Cafe’, San Antonio
- 14: HGCAA Membership Mtg- Steak & Ale Houston
- 15: NTAA CEU Training ADI- Farmers Branch
- 16: NTAA Membership Mtg- Pugsley’s Library Dallas
- 16-17: Level 1 Houston- ADI
- 03 -08: CSAA Annual Meeting Rome

**December**
- ??: TXBFAA Board Meeting Austin w PSB Meeting
- 01: Fire Prep Class Houston - ADI
- 08: HGCAA Membership Mtg- Steak & Ale Houston
- 12: STAA Membership Mtg Alamo Cafe’, San Antonio
- 14-15: Level 1 San Antonio- Tri-Ed
- 20: NTAA CEU Training ADI- Farmers Branch
- 21: NTAA Membership Mtg- Pugsley’s Library Dallas
- 24: Christmas Eve Holiday
- 25: Christmas Holiday
- 31: New Years Eve

### Rudy Smith Passes Away

Rudy Smith, President of Alarm Express in Dallas, Texas died June 28th from a heart attack while enroute to the hospital. Rudy was born July 18, 1960 in Amarillo, Texas. Rudy was only 45 years of age and leaves his wife Pamela and children Jason, Jackie, Stacy, Kevin and Cleeanna. Rudy is also survived by his mother and sister both of San Antonio, Texas.

Rudy Smith founded Alarm Express in August of 1972 and rapidly built into a major competitor in Texas. His strategy of specializing in the fire alarm market and his relationship with Mike Ryan was a revolutionary approach setting Alarm Express apart from his competitors.

The very unique concept of Rudy’s bus filled with working demos delivered to potential customers, seminars and events was its own success story. The later addition of good friend Keith Dalton was a welcome addition bringing the CCTV expertise which further enhanced his business. Jason Smith working under his father’s tutelage rapidly grew into a resource allowing Rudy to spend some personal time away from the office.

Rudy Smith leaves behind a strong organization with purpose and character that will continue to excel in delivering support their dealers and customers.

### TPSB Information

**Texas Private Security Board**
- Main Number: 512-424-7710
- Email: privatesecurityboard@txdps.state.tx.us
- [http://www.tcps.state.tx.us](http://www.tcps.state.tx.us)

Correspondence containing checks or money orders should be sent to:
- P.O. Box 15999 Austin, TX 78761-5999
- General correspondence NOT containing checks or money orders should be sent to: P.O. Box 4087 Austin, TX 78773-0001
- Physical address: 5805 N. Lamar Blvd. Austin, TX 78752-4422

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### State Fire Marshal

**Agency Telephone Number** (512) 463-6169 or 1-800-578-4677
- [http://www.tdi.state.tx.us/fire/index.html](http://www.tdi.state.tx.us/fire/index.html)

**Mailing Address**
- P. O. Box 149104
- Austin, TX 78714-9104

**Delivery Address**
- 333 Guadalupe
- Austin, TX 78701

**Who to Contact**
- **Fire Alarm** — Claudia Hernandez, Licensing Technician
  - (512) 305-7935, claudia.hernandez@tdi.state.tx.us.
- **Manager** — Susan Light, Manager of Licensing Administration
  - (512) 305-7932, susan.light@tdi.state.tx.us.
- **Technical** — Mark Redlitz, P.E., Director of Licensing
  - (512) 305-7927, mark.redlitz@tdi.state.tx.us.
Alarm Installation and Monitoring Companies:
You protect your customers from fire and theft, but...

Who’s Protecting You?

- Best's Rated A+ Insurance Carrier
- Prompt Quotes Provided
- Guaranteed Timely Insurance Filings
- Includes Coverage for Errors & Omissions, Personal Injury, Completed Operations, Free Additional Insureds, Care, Custody & Control, Independent Contracts and Much More

EL DORADO INSURANCE AGENCY, INC.
SECURITY INDUSTRY SPECIALISTS
www.eldoradoinsurance.com
800.221.3386 • 713.521.9251
Fax 800.700.0126 • 713.521.0125
2515 North Blvd. • Houston, TX 77098
Email: specialist@eldoradoinsurance.com

Conveniently submit our Alarm Installer Questionnaire or generate Certificates of Insurance anytime from our Website at www.eldoradoinsurance.com.

TBFAA
P.O. Box 59982
Dallas, TX 75229
Address Service Requested