TBFAA Convention In Waco Brings Education, Golf and Networking

Our annual convention provided a unique opportunity to ask questions and hear the latest from Col. Thomas A. Davis, Jr., Director of the Texas Department of Public Safety, The Honorable Michael Samulin and the Honorable John E. Chism who are members of the Texas Department of Public Safety Private Security Board (PSB) and Mark Redlitz Director of Licensing for the Texas Department of Insurance, State Fire Marshal’s office.

Exhibitors displayed their wares and several training classes were conducted. In addition, officers were elected and bylaw changes were adopted at the annual meeting and we were honored with comments from Jay Kimbrough- Director of Texas Office of Homeland Security.

Continued on Page 6

TBFAA Launches New National Association

TBFAA has taken the lead to form a new association to provide monitoring of federal legislation and regulations and provide the opportunity for TBFAA leaders to network.

Continued on Page 9

TBFAA Represents You In Austin

TBFAA leaders had a busy few days in Austin attending the Fire Alarm Advisory Council Meeting on Tuesday, Dec 7 and the Texas Board on Private Security meeting on Dec 8, 2004.

Continued on Pages 10 & 12
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“Throughout history, it has been the inaction of those who could have acted; the indifference of those who should have known better; the silence of the voice of justice when it mattered most; that has made it possible for evil to triumph.”
-Haile Selassie

Our Annual Meeting for 2004 was held in part at the Texas Ranger Hall of Fame and Museum. It gave us an opportunity to see first hand the exceptional piece of Texas heritage that TBFAA now plays a part in protecting. Our Associate Director, Henry Homrighaus was able to coordinate the donation of over $80,000 worth of products and services from TBFAA members to provide a badly needed update to the Museum’s access control and CCTV systems.

The bulk of the equipment was donated by GVI Security Solutions out of Carrollton, Texas. The installation was donated by several installing TBFAA member companies. Wire and supplies were provided by SGI.

It is our pleasure to make this contribution to help preserve such an important part of Texas history.

Late last year the TBFAA created a bit of its own history, when we came together with leaders in several other states to form the National Electronic Security Alliance (NESA). In 2003 at our annual meeting, TBFAA members decided to cancel our previous agreement with National Burglar & Fire Alarm Association (NBFAA) that required TBFAA members to join the NBFAA in order to join the TBFAA. We went a year on our own and TBFAA leaders spent many hours with NBFAA trying to find a way that an affiliation could be re-established. After a year two things became clear; first that NBFAA would not change to allow us to resume an affiliation and second that TBFAA needed a way to monitor and influence federal legislation and to exchange information with other states. NESA provides these critical services in a way that TBFAA members can truly benefit from. In the coming months you will hear more about NESA and it benefits.

Back home in Texas it is the start of another legislative year. You can be sure that we will continue our most important job of monitoring and influencing Texas legislation on your behalf. And as always we will keep a watchful eye on the two agencies that regulate us and on local city councils for changes that might effect us because we are mindful of the words of George Washington, “Government is not reason, it is not eloquence, it is force; like fire, a troublesome servant and a fearful master. Never for a moment should it be left to irresponsible action.”

Not a member yet- it is time to join TBFAA!

Chip Bird
TBFAA President

Byron Johnson, Director of Texas Ranger Museum (right) presents Chip Bird, TBFAA President and Dean Czajka, VP, GVI Security Solutions with Certificates of Appreciation.

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The Texas Burglar and Fire Alarm Association, Inc. (TBFAA) is a non-profit organization of security professionals who have joined together to enrich the industry by providing membership training and representing the membership as a whole in the Texas Legislature, the Texas Commission on Private Security, and the Commission on Fire Protection, among many other programs.

The TRANSMITTER is published bi-monthly by The Texas Burglar and Fire Alarm Association, a Texas not for profit association.

For Advertising Information:
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Brad Shipp, Editor

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Editorial: Copy is due the 15th of each odd numbered month.
Advertising: Space reservations due the 5th and artwork due the 20th of each odd numbered month.

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**2005 Training Schedule**

**Level 1 Class Schedule**

<table>
<thead>
<tr>
<th>Date</th>
<th>City</th>
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<tbody>
<tr>
<td>Jan 27-28</td>
<td>Houston</td>
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<tr>
<td>Feb 24-25</td>
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<td>Mar 16-17</td>
<td>San Antonio</td>
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<td>Jun 23-24</td>
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<td>Nov 10-11</td>
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<td>Dec 08-09</td>
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**Fire Prep Class Schedule**

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<td>Dallas</td>
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<tr>
<td>Dec 16</td>
<td>Houston</td>
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Visit [http://www.tbfaa.org](http://www.tbfaa.org) for course descriptions, registration forms and class schedules.
On December 17, TBFAA leaders voted to join a new industry association, the National Electronic Security Alliance (NESA). NESA was formed to promote communication between state associations and to influence and monitor electronic security industry federal legislation. NESA exists to serve the state associations and to help them serve their members.

TBFAA is one of five state associations that helped to found NESA. The others are The Maryland Burglar & Fire Alarm Association (MBFAA), The Virginia Burglar & Fire Alarm Association (VBFAA), The Kansas Electronic Security Alliance (KESA), and the Arkansas Security Alarm Association (ASAA).

TBFAA leaders, such as Chip Bird, TBFAA President and Rex Adams, who will serve as president of NESA, teamed together with other state association leaders in November and December to discuss the possibility of establishing a new association. All leaders wanted to solve common problems the associations were facing. Each of the associations agreed that they wanted to belong to a group that was focused on the needs of the association.

Members of these five associations comprise NESA's officers and board. They are as follows:

* Rex Adams (Texas) - NESA President
* Dan Locke (Kansas) - NESA Secretary
* Chip Bird (Texas) - NESA Director
* Emil Wengel (Virginia) - NESA Vice President
* Howard Simons (Maryland) - NESA Treasurer
* Jordan Brown (Arkansas) - NESA Director

In addition to the officers two committees have been created. A Government Relations Committee chaired by Emil Wengel of VBFAA and a Training Committee chaired by Jordan Brown of ASAA.

"TBFAA Members wanted an association that would focus on the needs of TBFAA as a whole. NESA was designed to do this. The results of NESA's efforts will be passed down to the individual members of TBFAA and the other member states. NESA will streamline our efforts, not duplicate them," said Chip Bird, TBFAA President. "We are very excited as an association to be part of NESA," said Bird. "The alliance will serve our state association members well through networking, legislative lobbying, training, and other opportunities. The beauty of NESA is that it's sole purpose is to serve the state association."

Rex Adams, NESA president, concurred with Bird, "There is great value in creating and joining NESA. Knowledge is gained from networking with fellow state associations. NESA will hold meetings at industry trade shows such as ISC West and ASIS for states to share information with each other. We will also hold leadership training so state leaders can hone their skills. NESA is also a wonderful way for associations to gain credibility and market themselves. We will list associations on the NESA Web site."

One of the most unique and valuable aspects of NESA is its federal legislation efforts. "No single company or state association can spend the time required to check all this activity. NESA will enable state leaders to be informed about federal activity and it will enable our collective industry to influence legislation and regulation," said Emil Wengel, NESA Government Relations Committee Chair. Wengel continued, "Right now there are numerous issues that need our attention, including: H. R. 5181- a bill to prohibit certain video monitoring and audio monitoring of employees by their employers; how Homeland Security funds are distributed for the purchase of electronic security equipment by the government; how the reopening of the telecommunications act will impact the communications paths we use each day for electronic security; How the FCC will or will not regulate voice over IP; and how foreign or offshore central stations are regulated."

Continued on Page 9
TBFAA 18th Annual Convention Highlights

October 14-16, 2004

Elections Held at Annual Meeting

The following members have been elected to serve TBFAA for 2004-2005:

* Vice President- JD Benfer- San Antonio
* Secretary- Roger Byrd- San Antonio
* Treasurer- Nathan Bryant- Dallas
* Training Director- Brian McKinney- Houston
* Membership Director- Mark Matlock- Houston
* Region 2- JP Shull- Dallas
* Region 3- Walter Tutor- Houston
* Region 4- Ruben Fechner- San Antonio

President Chip Bird was elected last year for a two year term. There is a vacancy in Region 1.

Bylaws Adopted

Six changes to the Bylaws were adopted by the membership at the Annual Meeting.

* Change #1- amended the requirements and method of adding representation from local associations to the TBFAA board of directors.
* Change #2- revised the requirements for publishing annual financial data to allow web posting in place of publishing in a printed newsletter.
* Change #3- revised the requirements for publishing the annual budget to allow web posting in place of publishing in a printed newsletter.
* Change #4- allows the board to set the annual dues
* Change #5- Changed the requirement for expulsion for non payment of dues or other obligations from 60 days tp 90 days.
* Change #6- Updated the membership discount coverage to reflect current categories.

Board Elects Two Directors Emeritus

Two long time members of the board, Malcolm Reed of Knight Security Systems, Inc. and Gary Dawkins of American Security Alarms, Inc., were elected by the current board of directors as Directors Emeritus.

Col. Davis Highlights Leadership Forum

Henry Homrighaus moderated the leadership forum that included Col. Thomas A. Davis, Jr., Director of the Texas Department of Public Safety, the Hon. Michael Samulin Vice Chairman and Cliff Grumbles, Director of the Texas Department of Public Safety Private Security Board (PSB)and Mark Redlitz, Director of the Fire Industry Licensing Services and Investigations section of the Texas Department of Insurance.
Several Classes Presented Timely Information
TBFAA held a series of informative and interesting seminars on Friday October 15th including Marketing on the Web with Board Compliant Rules by Chris Russell of Nova Internet Services; Business Checkup- Do you have the proper insurance? with Peggy Keck- El Dorado & Jeff Odea; Position your Company for the Future of CCTV by Joe Francis, Timarron Partners Inc. and Explore new markets - Internet Monitoring, GPS, Remote Video with a panel led by Rex Adams that included representatives from Dice, Alarm Monitoring Services, Cen-Signal, Central One, Counterforce USA, Dispatch Center, Rapid Response Monitoring, Southwest Dispatch Center and United Central Control.

Ethics Class and Compliance Classes Keep Attendees Current
JD Benfer of Dispatch Center, Ltd. presented an Ethics Class to managers to meet state requirements and a Compliance class that covered how to stay in compliance and some of the common mistakes people make.

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Legislative Support

The primary objective of the Texas Burglar and Fire Alarm Association is to represent the alarm industry before the Texas Legislature and other governmental agencies. The association works closely with The Commission on Private Security and The Department of Insurance; State Fire Marshal’s Office.

The objectives of the association can only be accomplished by the combined efforts of the Board of Directors and our lobbyist Ron Kessler of the law firm of Ron Kessler Group, LLC. The Board of Directors, headed up by President Chip Bird, coordinates the activities of the association. Ron Kessler heads up our lobbying effort. It would be fair to say “he opens a lot of doors”.

The Texas Burglar and Fire Alarm Association incurs a cost of more than $90,000 per Biannual Legislative Session for our legislative effort. The membership dues are not enough to cover this expense. Special help is needed.

We, the Board of Directors, are asking the professional alarm dealers of the state of Texas to participate either monthly or yearly in this ongoing legislative effort. With the team concept we can get the job done.

Please visit our website http://www.tbfaa.org or call us at 877-908-2322 to sign up to become a Team Member.

TBFAA PAC Contributors

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Kenneth S. Phillips
Lynn I. Newman
Malcolm R. Reed
Randy Keyes
Richard K. Vick
Steve Davidson

TBFAA Political Action Committee

The TBFAA PAC supports the mission of TBFAA by making contributions to elect candidates for public office.

Contributions or gifts to the TBFAA PAC are not tax deductible.

Help us promote public safety and security in Texas by contributing today.

Contributions to the PAC must be made by personal check to:
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Thank you to Steve Davidson, Henry Homrighaus and JD Benfer for donating winnings from the 50-50 raffles to the PAC fund.
Continued From Page 1

NESA President Rex Adams explained, "The focus on state association needs will be stressed because the only board member who will not directly represent a state will be the President. Also in NESA, the officers would have no power to create new policy or expend funds without board approval. If needed task forces will be created by the board to deal with specific issues."

TBFAA President Chip Bird explained how TBFAA's membership in the alliance would work. "Texas will pay a $50 fee per regular and associate member to cover the common costs and pay a-la-carte for the optional services they choose to implement. Some a-la-carte services include helping states that request help to develop and implement their own programs including: Training, Newsletters, Marketing and PR tools and Member Services."

Management of NESA will be through Innovative Resources, an association management firm in Rockville, MD. Brad Shipp, Innovative Resources will serve as NESA's Executive Director. For more information on NESA please contact TBFAA at 877-908-2322 or visit NESA's Web site at www.nesaus.org.

Questions and Answers on NESA

What is NESA?
The National Electronic Security Alliance is a federation of state associations established to serve and promote the electronic systems industry at the direction of, and through its affiliated state associations.

Who Has Been Involved In Creating NESA?
The Texas Burglar & Fire Alarm Association (TBFAA) reached out to the associations in Florida, Arizona, Kansas, Maryland and Virginia to talk about the initial concept. Since the initial call, associations from Pennsylvania, Oklahoma, Minnesota, New York, Arkansas and Michigan have expressed interest. The board of directors of the TBFAA has voted to join NESA. Other states are in the process of presenting the option to membership or board meetings.

There Are Already So Many Associations - Why Create Another One?
No other association is designed to do what NESA is designed to do. NESA was created for two central purposes; to monitor and influence federal legislation and regulation and to facilitate the exchange of information between state associations. NESA exists to serve the state associations and to help them serve their members.

What Value Does NESA Bring To The Dealers And Associates That Belong To The State Associations That Choose To Join?

* Networking and information sharing is a prime value of NESA. Each state association has to face and tackle the same challenges your association faces. No one is a better source of help than your peers. Your association will grow and improve if you apply what works in other successful associations.  
* Leadership training will be provided at NESA meetings to help your state leaders run the association better.  
* The ability to monitor and influence federal legislation and regulation. We need collaboration and coordinated efforts with other state associations to represent our industry at a national level.  
* NESA will help you keep your members up with the latest codes and standards and will allow industry leaders to mobilize to influence the codes and standards process.  
* Individual state members can gain credibility and exposure as a member of a National Association. Each day consumers search the web looking for products and services. Our NESA web site listings will provide your members with national exposure that can only enhance their marketing efforts.  
* Consolidated effort on member services. All dealers use the same services regardless of the state. NESA can identify insurance providers, uniform companies, etc. and allow the states to expand the member services offered.
In December, the Texas Department of Insurance State Fire Marshal’s Office Fire Alarm Advisory Council held its first meeting to discuss recommended changes to the Texas Insurance Code. TBFAA Board Members attended the meeting in Austin.

The following was discussed and acted upon:

* Unanimously adopted updated standards listed in 28TAC §34.607.
* Referred to committee, for more research on NICET Certification, an amendment to 28TAC §34.613(b)(6), regarding qualifications for a Fire Alarm Planning Superintendent's license to include certification by NICET.
* Unanimously passed to eliminate section 34.616(b)(1) totally from the rules in order to clarify the intent of 28TAC §34.616(b)(1) by adopting a rule which requires each firm to employ a fulltime fire alarm planning superintendent or residential fire alarm superintendent as applicable.
* Unanimously approved an amendment to 28TAC §34.619 to permit the planning of a residential fire alarm system by a licensed residential or commercial fire alarm superintendent.
* Defeated by a vote of 4-3 an amendment to 28TAC §34.619 to permit the planning of a fire alarm system by an unlicensed individual or CAD operator if under the direction-site supervision of an appropriately licensed individual.

Several items were tabled for research or rewording.

These recommendations will go to the Texas Department of Insurance (TDI). The TDI Board can reject, change or accept the recommendations. If the TDI Board accepts a proposed rule, the rule is then subject to public comment before it becomes board rule.

Chip Bird, TBFAA President, "Asks that the TBFAA membership visit our web site often for news and make sure that we have your current email address so we can inform you about any potential changes that will benefit or harm our industry."

For more information on these recommendations, please visit the Texas Department of Insurance State Fire Marshal’s Office Web site http://www.tdi.state.tx.us/fire/
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In December, the TBFAA Board of Directors attended the Texas Department of Public Safety’s Private Security Board Meeting held in Austin. At this meeting TBFAA’s Board learned many of the new initiatives the Private Security Board has in store for 2005.

The Board discussed many subjects including:
* the need to develop Board Rules for the carrying of a Taser or a baton, requirements for Continuing Education
* limiting the number of companies a licensed manager may be employed to manage
* requiring testing of Branch Office Managers
* amending a rule regarding automatic pedestrian doors
* a ruling regarding Investigations by Security Department of a Private Business.

In addition to the above items, the Private Security Board announced additions to the Texas Online site. Now dealers can renew their individual or company license online through the Texas Online Web site, www.state.tx.us.

Also the Private Security Board has added a Frequently Asked Questions (FAQ) portion to its site. This new section is listed under Other Information Web site, http://www.tcps.state.tx.us/faq.aspx

The new FAQ section lists all sorts of potential questions and answers dealers and employees may have regarding licensing in Texas. Here are a few examples of questions listed in this new section: What type of private security license do I need?; How long does it take to get my license?; What type of forms do I need?; What do I do if my license has expired?; How do I get copies of my paperwork, certificates, file, etc.?; When will I be scheduled for my manager’s exam?

At the meeting, another new section of the Web site regarding gate operators and garage door openers was discussed. The new section of the Private Security Board site, http://www.tcps.state.tx.us/opens-ers.aspx, details that the Private Security Board does not intend to enforce the provisions of Chapter 1702, Occupations Code requiring licensing and registration of companies and individuals who solely install garage door openers or gate openers. Companies and individuals who have already applied for a license can write a letter to the Private Security Bureau and receive a refund of the application fee.

The next meeting will be Friday, March 11, 2005 @ 9:00 A.M. at the Texas Department of Public Safety 6100 Guadalupe, Building E, Criminal Law Building Austin, Texas 78752
Why Do We Care About Federal Legislation And Regulations?

The electronic security industry is currently in blissful ignorance of what happens at the federal level. Each year thousands of bills are introduced that could help or hurt our industry. Dealers need to have their voice heard on issues including:

* H. R. 5181- a bill to prohibit certain video monitoring and audio monitoring of employees by their employers.
* How Homeland Security funds are distributed for the purchase of electronic security equipment by the government.
* How the reopening of the telecommunications act will impact the communications paths we use each day for electronic security.
* How the FCC will or will not regulate voice over IP.
* How foreign or offshore central stations are regulated.

No single company or state association can spend the time required to check all this activity. NESA will enable state leaders to be informed about federal activity and it will enable our collective industry to influence legislation and regulation.

In Other Associations Expenses Have Exceeded the Revenue For Several Years- How Will NESA Control Costs?

* NESA is designed to serve the states and will not have the expense of billing or communicating with thousands of individual members.
* NESA is focused on common issues so the demands on it will be focused and limited as well.
* NESA will not duplicate state effort; instead it will coordinate and amplify the states efforts.
* To control costs NESA will track policies and legislation of interest to the members and rely on grass-roots efforts of state leaders and members to accomplish its lobbying efforts.
* NESA will not have employees, but will hire firms to perform legislative and regulatory tracking and administer the association.

How Does NESA Differ From Other National Associations?

* Knowledge of what worked and did not work at other associations has been applied to design NESA to avoid the structural problems that have raised challenges in the past.
* NESA is structured to serve the state association. This avoids inserting NESA in between the state association and it’s members.
* NESA is structured to focus on the common needs while allowing subgroups of states to caucus to address mutual needs that are not common to everyone.
* In NESA, the officers would have no power to create new policy or expend funds without board approval.
* In NESA, task forces will be created by the board from time to time to deal with specific issues.

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http://www.eldoradoinsurance.com
Email: specialist@eldoradoinsurance.com

By law policyholder dividends cannot be guaranteed. Only the insurance company’s Board of Directors has the discretion to declare policyholder dividends.

---

**Bosch Integrates Divar Digital Video System** - Bosch Security Systems has integrated its series of industry-leading Divar Digital Versatile Video Recorders with Keyscan's System V closed circuit television (CCTV) and access control system applications. This means that a Keyscan user may, from the Keyscan application screen, connect with and control Divar recording features over a local area network or wide area network (LAN/WAN). For more information about Bosch Security Systems visit www.boschsecurity.us or call (800) 289-0096.

**NAPCO Confirms Compatibility With VoIP** - In a technical bulletin to contractors, NAPCO Security Systems says it has upgraded its software to allow easy use of its control panels through voice over Internet protocol (VoIP) phone lines. The latest version of NAPCO PCD-Windows Quickloader (4.4 or greater) is designed to optimize to use of VoIP through the NAPCO Gemini series of control panels. Even without the upgrade, NAPCO says the Gemini panels can properly report signals to the central station through VoIP. They say the panel must be configured to report to the central station using the contact ID reporting format. While NAPCO says it hasn’t tested its panels with all U.S. broadband providers, it has conducted testing in its lab and in the field that confirms its panels’ compatibility. However, NAPCO still warns contractors test panels on VoIP lines to be sure they are communicating with the central station. The manufacturer also recommends a back-up method of communication and to be sure the plain old telephone system (POTS) lines have been disconnected from the telephone wiring after the customer converts to VoIP.

**NAPCO Introduces New Securi-Smart® Structured Wiring System!** - NAPCO Security Systems, Inc., has introduced the new Securi-Smart® Structured Wiring System! Securi-Smart® is the smart, money-saving system to incorporate security & structured wiring. For more information or availability details on the new Securi-Smart® or any of the NAPCO family of products, contact your NAPCO Customer Service at 1-800-645-9445 or email salesinfo@napcosecurity.com. Please visit us on the web at www.napcosecurity.com.
**TBFAA Regular Members**

If you're **Not** on this list you are missing out on the Benefits of TBFAA Membership

### Regular Members

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Company Name</th>
<th>Company Name</th>
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<td>1st Alarm</td>
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<td>Acadian On Watch</td>
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<td>Alarm Automation</td>
<td>Alarm Link Security</td>
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<td>Alarm Security and Protection</td>
<td>Alert Alarms Burglar &amp; Fire Protection, Inc.</td>
<td>All Pro Security Services</td>
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<td>Allstate Security Industries, Inc.</td>
<td>Alt Security</td>
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<td>American Security Devices</td>
<td>Aprotech Corporation</td>
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<td>Atlas Fire and Alarms</td>
<td>Aztec Security Systems, Inc.</td>
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<td>Certicom Security</td>
<td>Charles Carman Investigations, Inc.</td>
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<td>Counterforce USA, LP</td>
<td>D &amp; N Services, Inc.</td>
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<td>DSS Security, Inc.</td>
<td>Donham Centralized Systems</td>
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<td>Entrust Connections, LLC</td>
<td>Firehawk Safety Systems, Inc.</td>
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<td>Gleitz Alarms, Inc.</td>
<td>Grayson Pro-Tech, Inc.</td>
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<td>Green Security &amp; Sound Systems</td>
<td>Griffin Communications &amp; Security, Inc.</td>
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<td>Home Automation of Texas, Inc.</td>
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<td>Horizon Fire and Security Alarm Services</td>
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<td>Infinity Security Group, Inc</td>
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<td>KMS Consulting, Inc</td>
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<td>Lake Communications Co.</td>
<td>Lone Wolf Security, Inc.</td>
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<td>Monitronics International</td>
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<td>Ranger American of Texas, Inc.</td>
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<td>Smith Thompson Security Systems</td>
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<td>Tandy Security Systems</td>
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<td>Texas Home Electronics</td>
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<td>VIP Security</td>
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| Vitel Communications Corp. | Weidman, Inc. | **TBFAA Associate Members**

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<td>Ademco Security Group</td>
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<td>Bosch Security Technologies</td>
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<td>Construction Information Network</td>
<td>Financial Security Services, Inc</td>
<td>HyperGraphic Impressions</td>
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<td>Napco Sec. Systems, Inc.</td>
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| Nova Internet Services, Inc. | Nova Internet Services, Inc. | Nova Internet Services, Inc. | Continued on page 17
Regional - Regular & Associate Members

**TBFAA Associate Members**
- Optex, Inc.
- Richardson Electronics
- Safety Services Company
- Security Data & Cable, Hq, LTD
- Tane Alarm Products
- Telular Corporation
- Wheelock, Inc.

**North Texas Alarm Assn.**
- Action Fire Alarm LLC
- Ademco Security Group
- ADI
- ADT Dealer Services
- ADT Security Services
- Advanced Technology Systems
- AEGIS Systems, Inc.
- AHS Security, Inc.
- Alarm Debt Liquidation Group
- Alarm Express
- All Safe & Sound
- All Tech Security Services
- Amazon Alarm Systems, Inc.
- American Security Devices
- Best Wire & Cable, LLC
- BMA Systems, Inc.
- Brighton Security
- Brink’s Home Security
- Bryant Security Systems
- BWS Fire Systems, Inc.
- Central Alarm Systems, Inc.
- Co Serv Security, L.L.C.
- CSL Technologies, Inc.
- Custom Integrated Systems, Inc.
- Customer First Alarm
- Dallas Security Systems, Inc.
- Datatech Electronics, Inc.
- Diamond S Services
- Digital Security Controls, Inc.
- Donham Centralized Systems, Inc.
- Eagle Security Service
- Entrust Connections, L.L.C.
- EV Electric & Security Systems
- Fire Alarm Services Technology, Inc.
- First Alert Professional
- Greater Dallas Enterprises, Inc.
- Guardian Alarms, Inc.
- Gurkin Security Systems, Inc.
- Hawk Security Services
- Home Protection Centre, Inc.
- HomeTeam Security
- Honeywell / Ademco
- Hypergraphic Impressions
- Intruder Detection Systems
- Key Security Systems
- Knight Security Systems, Inc.
- Las Colinas Association
- LRG, Inc.
- M.A.C. Alarms
- Marshal Security Systems
- Monitronics International
- National Alarm Computer Center Inc
- Network Multifamily

**South Texas Alarm Assn.**
- ADI
- Alamo Integrated Systems, Inc.
- American Security
- Diamond Security Systems
- Digital Security Controls, Ltd.
- Dispatch Center, Ltd
- Gletz Alarms, Inc.
- Guardian Security Systems
- Intruder Alert
- J.W. DIELMANN, Inc.
- Kerrville Communications Corp
- Medina Valley Security, Inc.
- Ranger American
- Richardson Electronics
- Security Data, Cable, HQ & Ltd
- Security General International
- Security One, Inc.
- Stowers Security Systems
- TotalCom Management, Inc.
- United Central Control
- Vancow Protection Services

**Houston Gulf Coast Alarm Assn.**
- A.M. Emery & Assoc.
- Ademco Group
- ADI
- ADT - TYCO
- Advance Security & Communication
- Alarm Discount
- Alarm Response
- Alarmentechs
- A-link Security
- A-link USA
- All-Safe & Sound
- Alt Lock & Security
- AM Emery, L.P.
- Ascot, Inc.
- ASG Alarm Security Group
- Atlas Alarms
- Best Lock
- Brinks Home Security
- Butt, Barr, & O'Dea, LLP
- Chubb Security Systems, Inc.
- Condumex Wire
- Counterforce USA
- D&H Distributing
- D&B Services
- D/I Mid-South
- Danna Alarms
- Detection Systems
- Digital Witness
- Dispatch Center, Inc.
- DSC Security Products
- Eaglebroad Band - DSS Security, Inc.
- El Dorado Insurance Agency
- Electronic Custom Distributors
- En-touch Systems, Inc.
- Haws Burglar Alarm Company
- Hi-Tek Sound & Signals
- Home Automation of Texas
- HSE Alarm Service
- Infinity Security Group, Inc.
- Inter Star Systems, Inc.
- Intercontinental Security
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- KMS Consulting, Inc.
- Life Styles Intergration, Inc.
- Mach 7 Security
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- North American Security Alarm
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- Orman & Assoc.
- Par Products
- Paradox
- Premier Home Technologies, I.P.
- Progressive Electronics
- Protection One, Inc.
- Ranger American
- Reliant Securit LLC.
- Richardson Electronics
- Royal Protection Group
- Scott Alarm Service
- Securitas Systems, Inc.
- Security Data & Cable HQ
- Security General International
- Security Specialist
- Security Sure Alarm

Continued on Page 19
# Membership Application

## Texas Burglar and Fire Alarm Association (TBFAAA)

*Please print or type*

## Company Information

<table>
<thead>
<tr>
<th>Company Name:</th>
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<tbody>
<tr>
<td>Physical Address:</td>
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<td>City:</td>
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<td>Web Site:</td>
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<tr>
<th>Date of application:</th>
<th>In Business Since (date):</th>
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<tr>
<td>Burglar Alarm License #:</td>
<td>Fire Alarm License #:</td>
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Has applicant previously been a member of TBFAAA? **Yes** **No**

| Number of Employees: |  |

| Sponsor Name |  |

## Products and Services Offered

<table>
<thead>
<tr>
<th>Access Control</th>
<th>Structured Wiring</th>
<th>Own a Central Station</th>
<th>Provide Contract Monitoring</th>
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<tr>
<td>Burglar Alarms</td>
<td>Home Automation</td>
<td>IQ Certified</td>
<td>Alarm Response</td>
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<td>Fire Alarms</td>
<td>Audio &amp; Video</td>
<td>UL Listed</td>
<td>Security Guards</td>
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<td>CCTV</td>
<td>Telephone Systems</td>
<td>PRMC Approved</td>
<td>Central Vacuum</td>
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<td>Other Products or Services</td>
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## Official Primary Voting Representative

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<tr>
<th>Name</th>
<th>Title</th>
<th>Email</th>
<th>Direct Phone or Extension</th>
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<tr>
<td>Signature*</td>
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## Official Alternate Voting Representative

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<th>Title</th>
<th>Email</th>
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<tbody>
<tr>
<td>Signature*</td>
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<td></td>
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</table>

* By signing you certify that all information contained in this application is true and accurate and acknowledge that false information can result in the denial of acceptance of this application and agree to abide by and subscribe to the bylaws, code of ethics and employment statement of the TBFAAA as well as support and participate in all the activities of the Association(s) to the best of your abilities.

* Fax and e-mail authorization: I hereby authorize TBFAAA to send the pertinent documents via fax at the above listed number and by e-mail at the above listed address. I recognize that such documents include but are not limited to billing statements, registration forms, TBFAAA member communications, and official letters. I understand that granting this permission is a necessary component of my membership.

## Annual Dues Owed

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<th>Check One</th>
<th>Member Type</th>
<th>Amount</th>
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<tr>
<td>Regular Membership: Requires that members are licensed by the Texas Commission on Private Security and the State Board of Insurance Office of the Fire Marshall, and pay annual dues that are detailed herein. Full membership benefits: Based on Number of employees in your company in Texas</td>
<td>1-5 Employees $150, 6-25 Employees $300, 26+ Employees $450, Each Additional Branch $50</td>
<td>$300</td>
</tr>
<tr>
<td>Associate Membership: Requires that members are manufacturers, suppliers, or distributors of products relating to security equipment or systems, and pay annual dues that are detailed herein. Full membership benefits</td>
<td>Individual: Requires that members are individuals active in the industry in which their respective firm is licensed (by the Texas Commission on Private Security and the State Board of Insurance Office of the Fire Marshall) and pay annual dues that are detailed herein. Note: Individual members are not entitled to vote and are not entitled to TBFAA membership discounts</td>
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## Payment Method (Circle one)

| Check | Money Order | MasterCard | Visa | Discover | American Express |  |

## Credit Card Holder Information (If Paying with a Credit Card)

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<td>Card Holder City, State, and Zip</td>
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*Credit Card Verification Number is a 3-digit number on the back of all Visa, MasterCard, and Discover cards, and a 4-digit number on the front of American Express cards.

Please forward application with check or money order (made out to TBFAA) to: P.O Box 5982 Dallas, TX 75229

Phone: 877 / 908-2322
Fax: 877 / 908-2522
### 2004 Exhibitors Support TBFAA

<table>
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<tr>
<th>Company</th>
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<tr>
<td>ADI</td>
<td>Phillip Wood- 713.861.9418</td>
</tr>
<tr>
<td>Bosch Security</td>
<td>Diane McFarlin- 800.757.8877</td>
</tr>
<tr>
<td>Central One</td>
<td>Mike McGrath- 561.998.1830</td>
</tr>
<tr>
<td>Digital Security Controls</td>
<td>Tim Jarzombek-214.632.7499</td>
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<tr>
<td>Dispatch Center, Ltd.</td>
<td>JD Benfer- 210.491.3400</td>
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<tr>
<td>Dynacolor USA</td>
<td>Bill Hamilton- 281.353.6691</td>
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<tr>
<td>El Dorado</td>
<td>Jennifer Riachac- 713.521.9251</td>
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<tr>
<td>Financial Security Services</td>
<td>Jason Grille- 972.386.3911</td>
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<tr>
<td>First National Merchant Solutions</td>
<td>David Verucchi- 402.636.6413</td>
</tr>
<tr>
<td>GE Security</td>
<td>Amy Potter- 512.422.5952</td>
</tr>
<tr>
<td>GVI Security</td>
<td>Thomas Wade - 888) 595-2288</td>
</tr>
<tr>
<td>Honeywell - Ademco Group</td>
<td>Ken Cabler- 800.467.5875</td>
</tr>
<tr>
<td>IDN Acme</td>
<td>Danny Hoffman- 866.788.2263</td>
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<tr>
<td>JC Gury</td>
<td>Rich Kinda- 800.903.3385</td>
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<tr>
<td>KMS Consulting</td>
<td>Ken Salinas- 866.758.0500</td>
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<tr>
<td>Rapid Response Monitoring</td>
<td>Glen Chatfield- 800.558.7767</td>
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<tr>
<td>Remote Video Solutions</td>
<td>Charlie Neuenschwander- 512.658.9285</td>
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<tr>
<td>Richardson Electronics</td>
<td>Ken Jones- 713.868.3773</td>
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<tr>
<td>SGI- Texas Systems Supply, Inc.</td>
<td>Lannie Green- 210.247.0033</td>
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<tr>
<td>SentryNet</td>
<td>David Avrit- 850.434.0087</td>
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<tr>
<td>Timarron Partners</td>
<td>Joe Francis- 817.329.4777</td>
</tr>
<tr>
<td>United Central Control</td>
<td>Mark Matlock- 210.477.1400</td>
</tr>
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</table>

Note - Exhibitors in bold returned from last year

### Regional - Regular & Associate Members

- HGCAA, Continued
  - Security General International
  - Security Specialist
  - Security Sure Alarm
  - Settle Security
  - Sonitrol - Houston
  - Southwest Dispatch Center
  - Tele Source
  - Texas Home Electronics
  - Time Warner Security
  - Triangle Electronics, Inc.
  - Turbo Communications, Inc.
  - Tutor Security
  - United Central Controls
  - VCS
  - Western Systems, Inc.

- West Texas Alarm Association
  - C/o Sharon Drury, President
  - Prewire of El Paso
  - 1515 North Lee Trevino / Ste D
  - El Paso, TX 79936
  - (915) 598-4937

- Capital Area Burglar and Fire Alarm Association
  - P.O. Box 14791
  - Austin, TX 78761

- 2004 Exhibitors Support TBFAA
  - ADI
    - Phillip Wood- 713.861.9418
  - Bosch Security
    - Diane McFarlin- 800.757.8877
  - Central One
    - Mike McGrath- 561.998.1830
  - Digital Security Controls
    - Tim Jarzombek-214.632.7499
  - Dispatch Center, Ltd.
    - JD Benfer- 210.491.3400
  - Dynacolor USA
    - Bill Hamilton- 281.353.6691
  - El Dorado
    - Jennifer Riachac- 713.521.9251
  - Financial Security Services
    - Jason Grille- 972.386.3911
  - First National Merchant Solutions
    - David Verucchi- 402.636.6413
  - GE Security
    - Amy Potter- 512.422.5952
  - GVI Security
    - Thomas Wade - 888) 595-2288
  - Honeywell - Ademco Group
    - Ken Cabler- 800.467.5875
  - IDN Acme
    - Danny Hoffman- 866.788.2263
  - JC Gury
    - Rich Kinda- 800.903.3385
  - KMS Consulting
    - Ken Salinas- 866.758.0500
  - Rapid Response Monitoring
    - Glen Chatfield- 800.558.7767
  - Remote Video Solutions
    - Charlie Neuenschwander- 512.658.9285
  - Richardson Electronics
    - Ken Jones- 713.868.3773
  - SGI- Texas Systems Supply, Inc.
    - Lannie Green- 210.247.0033
  - SentryNet
    - David Avrit- 850.434.0087
  - Timarron Partners
    - Joe Francis- 817.329.4777
  - United Central Control
    - Mark Matlock- 210.477.1400

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  - C/o Sharon Drury, President
  - Prewire of El Paso
  - 1515 North Lee Trevino / Ste D
  - El Paso, TX 79936
  - (915) 598-4937

- Capital Area Burglar and Fire Alarm Association
  - P.O. Box 14791
  - Austin, TX 78761

- 2004 Exhibitors Support TBFAA
  - ADI
    - Phillip Wood- 713.861.9418
  - Bosch Security
    - Diane McFarlin- 800.757.8877
  - Central One
    - Mike McGrath- 561.998.1830
  - Digital Security Controls
    - Tim Jarzombek-214.632.7499
  - Dispatch Center, Ltd.
    - JD Benfer- 210.491.3400
  - Dynacolor USA
    - Bill Hamilton- 281.353.6691
  - El Dorado
    - Jennifer Riachac- 713.521.9251
  - Financial Security Services
    - Jason Grille- 972.386.3911
  - First National Merchant Solutions
    - David Verucchi- 402.636.6413
  - GE Security
    - Amy Potter- 512.422.5952
  - GVI Security
    - Thomas Wade - 888) 595-2288
  - Honeywell - Ademco Group
    - Ken Cabler- 800.467.5875
  - IDN Acme
    - Danny Hoffman- 866.788.2263
  - JC Gury
    - Rich Kinda- 800.903.3385
  - KMS Consulting
    - Ken Salinas- 866.758.0500
  - Rapid Response Monitoring
    - Glen Chatfield- 800.558.7767
  - Remote Video Solutions
    - Charlie Neuenschwander- 512.658.9285
  - Richardson Electronics
    - Ken Jones- 713.868.3773
  - SGI- Texas Systems Supply, Inc.
    - Lannie Green- 210.247.0033
  - SentryNet
    - David Avrit- 850.434.0087
  - Timarron Partners
    - Joe Francis- 817.329.4777
  - United Central Control
    - Mark Matlock- 210.477.1400

Note - Exhibitors in bold returned from last year
Our 2004 tournament was held on the rain date Dec 7, 2004. We had a 11:00 Shotgun Start at Atascocita Country Club and the weather was just perfect. 68 Golfers played. Our next tournament is scheduled for November 2, 2005.

2004 Winners

1st Place Net- TUTOR SECURITY TEAM #1
Steve Johnson, Ira Newsome, James Bundage, Ken Junck

2nd Place Net- PARADOX
Craig Shelton, Jack Shelton, Andy Dufour, John Dufour

3rd Place Net- SECURITY GENERAL INT’L TEAM 1
Calvin Womack, Danny Cannon, Jonathan Weiner, Hondo Medellion

1st Place Gross - SPACE CITY
John McCreary, Joe Nucio, Donald Goldman, Ross Thornton

2nd Place Gross- Pct 4 Constable
Larry Shiflet, Ron Hickman, Roger Baach, Jim Sumner

3rd Place Gross- CSC TEAM #1
Jeff Kelly, Randy Ayers, Valdemar Flores, Kevin Willoughby

Most Honest aka Last Place - BURT, BARR & O’DEA
Walter Tudor, Martha Tudor, Jeff O’Dea, Cindy O’Dea

Closest To The Pin- $75.00 Gift Cert. -Roger Baach

Longest Drive- $75.00 Gift Cert.- Andy DuFour
Longest Put- $75.00 Gift Cert.- Larry Shiflet
Door Prize - Drill- Donated By Condumex- Bryan Abshire
Door Prize - Label Maker- Donated By CSC- Chuck Spivey
Oldest Player- 84 Years Young- Jack Shelton

Special thanks to our Golf Committee
Kenny Stetz & Craig Shelton
STAA has had three months of great attendance. We are currently looking for a location with a larger meeting room, with food that is as good if not better than what we have enjoyed at Martha’s Mexican Restaurant here in San Antonio. If you know of a good place be sure to let Danny Little, Sandra Barton, or myself know.

Our membership elected officers for the 2004-2005 year in September. I was re-elected as President, Danny Little with United Central Control was elected Vice President, and Sandra Barton, with Security One, was re-elected our Secretary Treasurer. We look for to another productive year for South Texas.

Ruben Fechner, Security One, Inc. and Region 4 TBFAA Rep. suggested that instead of our monthly raffle funds going to the PAC fund in the name of the winner, this one month we take the funds and purchase Prepaid phone cards for the injured solders staying at Brook Army Medical Center. With unanimous consent of all present we elected to do this. At this point Kelly Ryan, our area A.D.I. rep. stood and said that he would take care of the meeting meal fee for everyone, so we had an additional amount to give to the prepaid cards. All said and done, Ruben was able to purchase $300.00 in phone cards, which was broken out into 12 packets with each packet having 7 cards with 120 minutes a piece on them. Thanks Ruben for a great way to show support to our troops at this time of year.

Our December speaker was Chris Sabonis, with NEC Telephone who did a good job of outlining how dealers can enhance their bottom line by selling small and medium size phone systems on many alarm sales. This concept is not entirely new to the alarm industry, but with the computerization of the phone systems, it is a natural tie in to the security industry. If you need more information contact your nearest supply store and they can hook you up with him or one of his cohorts. We truly appreciate our supply houses for bringing guest speakers that can shed new light, or refresh our minds on what is in the product field that can assist us in making the most of our sales/service departments.

Gary Dawkins, ASG Regional Manager, presented a check to the South Texas Alarm Association 2004 Blue Santa program and challenged the other large companies to match or exceed his $1000.00 company donation. Gary pointed out that a large, multiple office company has trouble inserting the Blue Santa card to just the Bexar County subscribers. He suggested his company just write a check based on what his clients had done in the past Blue Santa programs. Thanks, Gary. Well done.

Several minutes of the meeting were used to discuss the latest Fire Advisory Council meeting held on December 7 in Austin. Gary Dawkins, ASG Security, Mark Matlock, United Central Control, Henry Homrighaus, CEUonline, all gave points that were covered, and what the industry could expect in the future. All three said it was a standing room only attendance by the Fire Alarm industry of Texas, and much was discussed. A few of the critical items on the agenda were tabled; a few were passed with little comment.

The Fire Advisory Council is a program that Mr. Mark Redlitz, State Fire Marshal’s office, has worked towards for years. Call or email Mark, and thank him for his great work and efforts on behalf of the citizens of Texas and the Fire industry of Texas. He always seeks to make sure our citizens are protected, while at the same time, attempting to keep from over regulating the Fire Industry.

Mike Samulin, Vice Chair of the Texas Private Security Board told the group the board has been very busy this past year and has moved right along to catch up with the License backlog (cards are now out within a week or so), investigations are increasing due to the 25 DPS officers loaned to the Board, and the overhead door folks along with the access control industry are being required to have a license anytime they do any work where the system maintains a log, schedule, or controls additional doors, access ways, etc. This has been a gray area for everyone this past year, but the Board working with the industries involved have developed a solution that maintains the intent of the law.

Bill Parsley, President South Texas Alarm Assoc.
The Alarm Industry like other professional industries exists in a perpetual cycle of change. There is always a reoccurring potential to destroy your business or trample the rights of your customers from a multitude of influences that include unfavorable State Bills, city ordinance changes, and regulatory rule changes. Even recently, emerging technologies have adversely affected our industry and is considered a threat to both your business and our nation’s existing life safety systems.

As you know, our Industry operates under a system of Texas State Government enforced rules, regulations, and standards. An enforcing Government Agency typically understands that issues involving changes to laws and regulations that are addressed by an Association are methodically considered by industry professionals and that the conclusion will best serve the Industry and public interest in general.

In my experience serving on the Board of Directors for both the TBFAA and NTAA I have come to learn that sometimes there is some confusion on the roles of the TBFAA and your local Association. To openly clarify this issue in general; The TBFAA addresses issues that affect our industry statewide. It supports the local associations when needed, and it represents areas that have no local association representation. It is an industry gateway to our state law makers and regulatory agencies. It is the catalyst to the NTAA and other local associations.

If you are fortunate enough to operate your business in an area represented by a local association, you have the benefit and power that an association can provide. Specifically, it can better address issues in a highly political and/or bureaucratic environment that is sometimes found in local municipalities. It can provide you the alerts of hazards and changes in your business and our Industry. To those ends, it can assist you in providing an organized and coordinated effort in addressing issues that concern your business.

Associations are a necessary part of being in the Alarm Business and that is a fact that is proven several times a year. If you are able, I encourage you to join, support, and get active in both the TBFAA and your local association. If you can't get involved in both, pick at least one. If you can't support either, I hold nothing against you. Perhaps you can join one or both next year, if there is one. In any condition I will stand with others to defend you, your business, and your industry as long as it is practical and incidental to the interest of the industry.

For more information on the NTAA and our upcoming General Membership meeting please visit our website or call me directly at 214-904-9600.

Chris Russell
NTAA President
## TBFAA Calendar

<table>
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<tr>
<th>Month</th>
<th>Event</th>
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| **January** | 06-09 CES - Consumer Electronics Show, Las Vegas  
14 Fire Prep Class, ADI- Farmers Branch - Dallas  
11 STAA Membership Mtg, Martha's Mexican Rest, San Antonio  
14 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
19 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
20 NTAA CEU Training, ADI- Farmers Branch  
27-28 Level 1, ADI- Houston |
| **February** | 08 TXBFAA Board Mtg, Martha's Mexican Rest. - San Antonio  
08 STAA Membership Mtg, Martha's Mexican Rest. San Antonio  
11 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
16-17 Level 1, San Antonio  
16 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
17 NTAA CEU Training, ADI- Farmers Branch  
28 Fire Prep Class, San Antonio  
24-25 Level 1, ADI- Farmers Branch - Dallas |
| **March** | 08 STAA Membership Mtg, Martha's Mexican Rest. San Antonio  
10-12 NSCA Expo, Orlando  
11 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
16-17 Level 1, San Antonio  
16 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
17 NTAA CEU Training, ADI- Farmers Branch  
18 Fire Prep Class, ADI- Houston |
| **April** | 01 TXBFAA Board Meeting, Crappitos Restaurant - Houston  
01 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
05-08 ISC West, Las Vegas  
12 STAA Membership Mtg, Martha's Mexican Rest., San Antonio  
20 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
21 NTAA CEU Training, ADI- Farmers Branch  
22 Fire Prep Class, ADI- Farmers Branch - Dallas  
28-29 Level 1, SGI- El Paso |
| **May** | 02-06 FARA Training Symposium, Miami  
10 STAA Membership Mtg, Martha's Mexican Rest., San Antonio  
12-15 CSAA- NASS-EX, Montreal  
13 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
18 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
19 NTAA CEU Training, ADI- Farmers Branch  
9 Fire Prep Class, San Antonio  
24-25 Security Systems & Solutions (SSS) Expo, Javits Center NY  
26-27 Level 1, Corpus Christi |
| **June** | ? TXBFAA Board Meeting, Austin w TCPS Meeting  
06-10 NFPA Meeting & Expo, Las Vegas  
10 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
14 STAA Membership Mtg., Martha's Mexican Rest. San Antonio  
15 NTAA Membership Mtg., Old San Francisco Steak & Seafood  
16 NTAA CEU Training, ADI- Farmers Branch  
17 Fire Prep Class, ADI- Houston  
23-24 Level 1, ADI- Farmers Branch - Dallas |
| **July** | 08 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
12 STAA Membership Mtg., Martha's Mexican Rest. San Antonio  
19-21 Americas' Fire & Security Expo, Miami  
20 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
21 NTAA CEU Training, ADI- Farmers Branch  
18 Fire Prep Class, San Antonio  
28-29 Level 1, ADI- Houston |
| **August** | 09 STAA Membership Mtg., Martha's Mexican Rest. San Antonio  
12 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
17 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
17 TXBFAA Board Mtg, Martha's Mexican Rest. San Antonio  
18 NTAA CEU Training, ADI- Farmers Branch  
19 Fire Prep Class, ADI- Farmers Branch - Dallas  
24-25 ISC East, New York  
25-26 Level 1, ADI- Austin |
| **September** | 07-11 CEDIA Conference Indianapolis  
09 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
10-12 CEDIA Expo, Indianapolis  
12-15 ASIS Exhibits, Orlando  
13 STAA Membership Mtg., Martha's Mexican Rest. San Antonio  
21 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
22 NTAA CEU Training, ADI- Farmers Branch  
12 Fire Prep Class, San Antonio  
29-30 Level 1, ADI- Farmers Branch - Dallas |
| **October** | 6-8 TX Annual Conference, Galveston  
8 TXBFAA Board Meeting, Galveston  
6-7 Level 1, Galveston  
11 STAA Membership Mtg., Martha's Mexican Rest. San Antonio  
14 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
19 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
20 NTAA CEU Training, ADI- Farmers Branch  
21-26 CSAA Annual Meeting, Oahu, HI  
25 Fire Prep Class, ADI- Houston |
| **November** | 10-11 Level 1, SGI- El Paso  
11 STAA Membership Mtg, Martha's Mexican Rest. San Antonio  
12 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
16 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
17 NTAA CEU Training, ADI- Farmers Branch  
18 Fire Prep Class, ADI- Farmers Branch - Dallas |
| **December** | ? TXBFAA Board Meeting, Austin w TCPS Meeting  
08-09 Level 1, San Antonio  
09 HGCAA Membership Meeting, Crappitos Restaurant, Houston  
13 STAA Membership Mtg, Martha's Mexican Rest., San Antonio  
16 Fire Prep Class ADI- Houston  
21 NTAA Membership Mtg, Old San Francisco Steak & Seafood  
22 NTAA CEU Training, ADI- Farmers Branch |
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