We Need You NOW!
An Update on the Arlington Verified Response Proposal

As most of you are aware, last May the Police Chief with the City of Arlington proposed to the City Council that the City adopt a "verified response" policy pertaining to burglar alarm calls. This would require an intrusion alarm to be physically verified prior to police responding. In other words, the Arlington police would no longer respond to burglary alarms until there is eye-witness confirmation of a crime taking place.

Immediately, the North Texas Alarm Association (NTAA) stepped in voicing several safety concerns and alerted the citizens of Arlington of the proposal. The Mayor then directed the alarm industry and the police department to work together to come up with an agreeable alternative solution. Over the past seven months the NTAA has spent hundreds of hours and thousands of dollars working on and lobbying for alternative solutions.

This process is far from over as the City Manager and police department continue to pressure the City Council to adopt the verified response policy. Currently the Council is split, leaning against verified response. The Council is continuing to discuss this matter at their bi-weekly work session meetings. The NTAA is continuing its efforts and is optimistic a reasonable alternative solution other than verified response will be achieved.

The NTAA has been successful up to this point and with past issues because of its membership. We need companies that care enough about the alarm industry to not only join the NTAA, but to come to the monthly meetings, volunteer their time and voice their opinions and have a say in the direction of their industry. If you are a member of the NTAA, TBFAA or one of the other local associations I want to personally THANK YOU for your support and for caring for your industry.

If you are not a member, WHY NOT? Do you not care about the alarm industry? Do you like letting others make decisions that may affect your company? Are you not concerned? Are you too lazy to write a check every year for dues to an Association that is protecting your interest? Is your company not worth it?
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Strength in Numbers!

“A popular government without popular information or the means of acquiring it is but a prologue to a farce or a tragedy, or perhaps both.” -- James Madison

In recent days the leaders of your association have spent a lot of time working to influence state and local government on your behalf. As Madison pointed out government only works when legislators get the right information from informed citizens. I can find no better reason why TBFAA exists and why you should be actively supporting it than our continued need for an industry advocate at the state and local level. From time to time people ask me why they should join TBFAA or their local association. Examples of what might have happened in our state legislature in Austin or in council chambers of your local community provide the answer. There is no way that I, as a small businessman, can be everywhere or read every proposed law or regulation, but with the resources of our lobbyist and the dedication of members like you in each community, we all stand a better chance.

Through the TBFAA, we all gain strength in numbers to allow our industry to continue to help ensure that the public stays safe and secure.

In the TBFAA, like any organization, a few do the work on behalf of the many. We can continue to do the job with the resources we have, but there is no doubt that we will do a better job with each new person who joins the association, supports the legislative fund, contributes to the PAC, attends a meeting, or joins a committee.

Time is wasting - Join us Today!

We Need You Now - Continued

I am amazed at the number of non-members that tell me they don't have enough time or money to join. What they are telling me is they have their priorities mixed up! They can't spend two or three hours a month at a meeting or spend approximately $25 a month for dues to protect the livelihood of their company. They don't have enough time or money to invest in the future of the industry that is putting food on their tables.

I challenge each of you to join your local association, if there is one in your area, and the TBFAA today. Applications for each Association can be downloaded from www.tbfaa.org, or for the NTAA from www.ntaa.org. You can't afford not to be a member!

There will always be issues like the one in Arlington or changes in legislation that will greatly impact our industry and your company. Membership is the financial backbone of every Association. It is your responsibility to ensure that funds will be available when the next issue arises.

What would have happened in Arlington if the NTAA hadn't taken the time and money to get involved???

WE NEED YOU NOW!

Chip Bird
NTAA President

Special Message to Non Members

Because our newsletter currently goes to all license holders in Texas, many of you who read this are not members of TBFAA.

To you I ask a simple question- why not?

If you are not a member you are not only missing out on a wealth of knowledge and opportunities but frankly you are getting a free ride.

Nearly every day TBFAA does something on your behalf. From preventing an unreasonable law to easing how you comply with existing ones TBFAA is there for you. And we need your financial and other support that comes from being a member.

SO JOIN TODAY!
The Texas Burglar and Fire Alarm Association, Inc. (TBFAA) is a non-profit organization of security professionals who have joined together to enrich the industry by providing membership training and representing the membership as a whole in the Texas Legislature, the Texas Commission on Private Security, and the Commission on Fire Protection, among many other programs. The TBFAA is a Charter Chapter of the National Burglar and Fire Alarm Association, Inc.

The TRANSMITTER is published bi-monthly by The Texas Burglar and Fire Alarm Association, a Texas not for profit association.

For Advertising Information:
TEL: 877-908-2322
FAX: 877-908-2522

Brad Shipp, Editor

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Editorial: Copy is due the 1st of each even numbered month.
Advertising: Space reservations due the 5th and artwork due the 20th of each odd numbered month.

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Making a Difference

By JD Benfer, Vice President TBFAA

Politics is like the opposite sex, you can’t live with them, and you can’t live without them. And like any industry, the Alarm Industry is evolving, and unfortunately getting more political with every Legislative session.

As I am writing this, the 2003 Legislative session has just begun. A handful of us on the T.B.F.A.A. Legislative Committee are working our tails off for you in Austin. And there are some real ‘blockbusters’ this session.

We are up to our necks in:

1. The No Response issue (municipalities call it ‘verified response), but make no mistake: it means the Police will stop responding to alarms and that will make it very hard for you to give your customers the protection that they deserve.
2. Getting C.C.T.V.’s and Access Control regulated again like it was prior to 1999.
3. The possible consolidation of State Agencies, including T.C.P.S.

In the past we have dealt with things like Municipalities trying to put you out of business (by putting a digital receiver in their dispatcher’s office and avoiding the need for subscribers to pay you), and locksmiths doing what you do without having to get a license or even a criminal background check.

Like it or not, legislation controls your ability to put food on the table, and many legislators are hell bent on putting you out of business. Who knows what we will face next, or what Municipalities we will have to deal with in between State Legislative sessions.

That brings me to the point of this article. The INDUSTRY needs your involvement, WE need your involvement, and most importantly, YOU need your involvement.

Many of you have witnessed me and many others get on the soapbox and preach involvement in your local association and in the state association. I still think that everyone should invest a couple of hours a month and attend your Local Alarm Associations Meetings to protect your livelihood.

Many of the companies you work for, now support the legislative effort through their participation in the Legislative Fund program. If every company just dedicated the revenue of one monitored account to this fund, our lobbyist and expenses for the State Legislative session would be paid for. For those that participate, Thanks. For those that don’t participate you need to contact any board member to sign up immediately. There is absolutely no one other than the T.B.F.A.A. that lobbies in Austin and fights for your industry!

But most of these efforts have been directed at Companies. There are many more salesperson’s and installers than there are Companies. And now there is a way for each and every one of you to do your part. In fact, individual participation is the only legal way this can be done. I am talking about our Political Action Committee (PAC) fund.

Corporate or company donations are illegal. Only individual contributions are allowed. But it is legal for those individual donations to be payroll deductible, and sent in periodically by the company. Imagine the feeling of accomplishment and participation you will derive from just a few bucks a payday.

Make no doubt about it, this is the way the ‘big boys’ operate. Regardless of your feelings about political contributions, they are a fact of life in this day and age.

Several outstanding individuals contributed this past year (without even being asked), but we need to prepare now for battles in the future. We need all of you!

Talk to your employer or company owner. Tell them that you want to make a difference, and then tell them to call me to get the ball rolling.
Above and Beyond

Legislative Support

The primary objective of the Texas Burglar and Fire Alarm Association is to represent the alarm industry before the Texas Legislature and other governmental agencies. The association works closely with The Commission on Private Security and The Department of Insurance; State Fire Marshal’s Office.

The objectives of the association can only be accomplished by the combined efforts of the Board of Directors and our lobbyist Ron Kessler of the law firm of Ron Kessler Group, LLC. The Board of Directors, headed up by President Rex Adams, coordinates the activities of the association. Ron Kessler heads up our lobbying effort. It would be fair to say “he opens a lot of doors”.

The Texas Burglar and Fire Alarm Association incurs a cost of more than $84,000 per Biannual Legislative Session for our legislative effort. The membership dues are not enough to cover this expense. Special help is needed.

We, the Board of Directors, are asking the professional alarm dealers of the state of Texas to participate either monthly or yearly in this ongoing legislative effort. With the team concept we can get the job done. Please visit our website http://www.tbfaa.org or call us at 877-908-2322 to sign up to become a Team Member.

TBFAA Political Action Committee

The TBFAA PAC supports the mission of TBFAA by making contributions to elect candidates for public office.

Contributions or gifts to the TBFAA PAC are not tax deductible.

Help us promote public safety and security in Texas by contributing today.

Contributions to the PAC must be made by personal check to: TBFAA PAC PO Box 59982 Dallas, TX 75229

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United Central Control, Inc.
Dear Members,

As the 78th Legislative Session is underway I wanted to take the opportunity to give you my viewpoint on some issues that are being discussed as they apply to TCPS.

First I want to let you know that Legislators I have come in contact with share our belief that the public safety mission of the agency is a necessary function and must continue. The protection of the public through apprehension of unlicensed operators and the denial of registration to applicants with prohibitive criminal records is important.

However, in what venue this mission is to continue is at question. The possibility of consolidation of TCPS under another agency has been discussed. While we wish to remain an independent agency we understand the potential of consolidation. In the event of consolidation we have committed to make the transition, if it occurs, with the least possible disruption in service.

Second, I know you are aware that all agencies were requested by the Governor, Lieutenant Governor and Speaker of the House, to make a 7% decrease in our FY 2003 budget. Effective March 1, 2003, we will close our field offices and make a reduction in our remaining staff. We will continue our investigative effort with our investigators based out of our Austin headquarters and traveling throughout the State as needed. As you know we have made unlicensed investigations a priority and will continue to do so.

Also I want to let you know that TCPS is moving as quickly as we can in cooperation with TexasOnLine. This will allow for individual renewals and eventually company renewals to be done via the internet and we hope that legislation will make it through this session that will allow original applications to also be filed on line. I think this will be very convenient for the industry and if it is used widely by the industry, savings in administration at TCPS will allow more resources for enforcement. Now, if we can solve the rejected fingerprint card problem we can really streamline the application process.

Sincerely,

Cliff Grumbles, Executive Director
TCPS
Tri-Ed Ad
Full Page
B/W
Fire Marshal Update

Texas Department of Insurance - State Fire Marshal
Agency Telephone Number (512) 463-6169 or 1-800-578-4677
http://www.tdi.state.tx.us/fire/index.html

Who to Contact
Fire Alarm -- Claudia Hernandez, Licensing Technician
512-305-7935, claudia.hernandez@tdi.state.tx.us.
Manager -- Susan Light, Manager of Licensing Administration
512-305-7932, susan.light@tdi.state.tx.us.
Technical -- Mark Redlitz, P.E., Director of Licensing
512-305-7927, mark.redlitz@tdi.state.tx.us.

Mailing Address
P. O. Box 149104
Austin, TX 78714-9104

Delivery Address
333 Guadalupe
Austin, TX 78701

From the Fire Alarm World

By Whitney Crahen, SET
Fire Protection Specialist
City of San Antonio

Duct Smoke Detectors

What is a duct smoke detector? Most of us know that it is a smoke sensing device within a housing assembly to be mounted on or within the duct portion of an air-handling system. The intent is to shut down an air-handling unit to prevent the recirculation of dangerous smoke into other areas of an occupancy. Most of us in the fire alarm world also know that when a mechanical contractor installs a duct smoke detector we should monitor the detector with the building fire alarm system. Sometimes our jobs and/or permits get "held up" because we find that the duct smoke detector is not mounted properly or even wired-in correctly if we find them at all! In a perfect world, we have six duct widths to work with for the installation, supervise signals for the duct smoke, include the device in our maintenance agreement and the duct smokes get inspected every year. How many times does that happen?

Did you know that a licensed fire alarm contractor should only install this "smoke-sensing device"? Here in my fair city, I have proposed for the upcoming code adoptions and amendments that duct smoke detectors be removed from the scope of the mechanical contractors. The proposal states that when these devices are required, they shall be permitted by a licensed fire alarm contractor, tested and inspected for approval. I have researched and discovered that duct smoke detectors are simply "looked at" and never tested for the intended purpose because power is not connected to the building. I will keep you posted once adoptions are approved.
915 Area Code to Undergo 3-way Split

On February 27, 2002, the Public Utility Commission of Texas ("Commission") in Project No. 24256 approved a 3-way geographic split as the relief method for the 915 NPA, which serves the western portion of Texas.

As ordered by the Commission, the western-most region of the existing 915 NPA will retain the 915 designation after the split. Some of the areas that will continue to be served by the NPA 915 are El Paso, Faben and Del City.

The new 432 NPA will serve the central portion of the existing 915 NPA. Some of the areas to be served by NPA 432 are Midland, Terminal, Odessa, Alpine, Pecos, and Fort Stockton.

The new 325 NPA will serve the eastern portion of the existing 915 NPA. Some of the areas to be served by NPA 325 are Abilene, San Angelo, Brownwood and Sweetwater.

The split of the 915 NPA, and the beginning of the permissive dialing period will occur at 12:01 AM (Central) on Saturday, April 5, 2003. The permissive dialing period will end when mandatory dialing takes effect at 12:01 AM (Central) on Saturday, October 4, 2003.

Additional information on the change, including maps and a list of affected exchanges are available on the internet at: http://www.nanpa.com/pdf/pl-322v2.pdf
C.E.U.s Now Available 'On Line'

Dispatch Center, Ltd. is proud to announce that it now offers T.C.P.S. authorized C.E.U.s on line, at www.dispatchcenter.net.

The CEUs ON LINE program is intended to help licensees gather required C.E.U.s when time and distance is a problem. There is no charge for these courses (by Dispatch Center); however, a donation to the T.B.F.A.A. is expected. It's another way for dealers and licensees to support their State Association.

"We still strongly recommend attending C.E.U. classes at your local supply houses" says V.P. J.D. Benfer. "That's the only way to get hands on training on equipment that your technicians need to be comfortable with, in order to do professional installations. And every manufacturer and supply house that offers these courses is doing a tremendous service for the industry. But we now have a venue to offer 'non equipment' courses, and we have started with one that we hope will help reduce the false alarm problem. We are also looking for new material for future courses, and encourage anyone who has quality material to contact us." Dispatch Center will give credit, on the web site, to any authors who submit material.

Students are encouraged to check the web site (www.dispatchcenter.net) often, as they expect the courses offered to expand rapidly.

TBFAA.org

Visit http://www.tbfaa.org for course descriptions, registration forms and class schedules.

Fire Prep Class Schedule

Mar 22 Houston
Apr 06 San Antonio
May 03 Dallas
Jun 21 Houston
Jul 19 San Antonio
Aug 16 Dallas
Sep 13 San Antonio
Sep 20 Houston
Oct 11 San Antonio
Nov 22 Dallas
Dec 13 Houston

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1-877-890-0186

KEVIN CLOWE
Territory Manager
1-866-286-0781

DAVID COVINGTON
Territory Manager
1-877-972-2340

Level 1 Class Schedule

Mar 06-07   San Antonio
Apr 10-11   Houston
May 15-16   El Paso
Jun 26-27   Austin
Jul 24-25   Dallas
Aug 21-22   Corpus Christi
Sep 25-26   San Antonio
Oct 23-24   Houston
Nov 06-07   El Paso
Nov 13-14   Dallas

DSC
In each issue you see companies who support our association and industry through advertising. Most of these companies also support our industry events, our legislative efforts, our meetings, the newsletter, and much more. It is important that you support the companies who support our association.

DSC Appoints New President
Digital Security Controls Ltd. (DSC), a business unit of Tyco Fire & Security, has appointed Steven Darr as president. Bringing with him over 20 years of experience in marketing, product and executive level general management, as well as business development and global manufacturing, Darr is responsible for developing and implementing a global strategy to grow the DSC business on a worldwide basis. Most recently, he served as the chief executive officer of The Primary Service Group, in McLean, Va., and was previously with Honeywell, AlliedSignal and Marconi Applied Technologies. He also spent 10 years in the United States Air Force as a Commissioned Officer. Darr, now located at DSC’s office in Toronto, Ont., will report directly to Gerry Head, president of Tyco Safety Products.

Making Life EZier
ADI has released EZ Pay, a service which allows customers to pay their ADI invoices electronically via the Internet. This new service saves customers time and postage costs, allowing them to choose which bank account to pay from as well as predetermine a scheduled date to pay invoices. Additional features include, viewing 13 months of invoice history and instant confirmation of payment. Customer access to EZ Pay for actual online banking is conducted through ADI’s password-protected Shop Online site.

Helping Local Firefighters For Real
Tane Alarm Products, in an effort to help area firefighters and EMTs, volunteered its building as a learning and practice session. Since Tane Alarm was moving to new, larger facilities, and realizing that there is always a shortage of real places to practice, the company approached the fire department to see if it would be interested in using the old building for a disaster drill. The fire department jumped at the opportunity because few companies want to volunteer a real building to be filled with smoke and debris. The fire department set up a scenario in which a mother and child driving one Sunday morning swerve and hit the gas main on the side of the Tane Alarm building, sending flames all around. A call for help goes out to the volunteer fire department and the race to save lives and property goes on for the next two hours. When it was all said and done, some nine different village fire departments along with 100 people come to the rescue. The best part is no one was injured and all walked away from the scene learning something important. Tane Alarm is now located at its larger facility - 906 Jericho Tpke, New Hyde Park, NY 11040. For more information, call 800-852-5050 or go to www.magneticcontacts.com

2002 TBFAA Annual Conference Exhibitors

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NBFAA will hold its Spring Conference in conjunction with ISC West in Las Vegas. Visit http://www.alarm.org to register.

Schedule

Sunday March 23  (All Events At Flamingo Hotel)
Nondenominational Worship   11-11:30 AM
Open Registration  1-6 PM
Investment Committee        12:30-1:50 PM
Chartered States Meeting    2-5 PM

Monday March 24  (All Events At Flamingo Hotel)
Open Registration  8 AM-2 PM
Spouses Breakfast  9-10 AM
Board Of Directors Meeting  9 AM -3:50 PM
President's Reception   6:30-7:30 PM

Tuesday March 25

CommunicationsCommittee  8:30-11:20 AM   Venetian 604
Alarm Response Management  8:30-11:20 AM   Venetian 605
NTS Committee  8:30 AM- 2:50 PM   Venetian 606
Membership Committee  12:30-3:20 PM   Venetian 604
Government Affairs Comm  12:30-3:20 PM   Venetian 605
NTS Instructor Mtng/Training  3-4:20 PM   Venetian  606
SSI's 2003 SAMMYs
(Cocktail Reception)  5-6:30 PM   Venetian
AIREF Gala &
Awards Presentation  7-10 PM   Venetian

Wednesday March 26

Keynote Address (First Line Of Defense Presentation)  8:30-9:30 AM   Sands Convention Center
ISC West Expo  10 AM- 5 PM    SandsConvention Center
Events Committee  10-10:50 AM   Venetian 603
Bylaws Committee  10-10:50 AM   Venetian 604
Elections Committee  11-11:50 AM   Venetian 603
Information Technology  11-11:50 AM   Venetian 604
National Companies  12-12:50 PM    Venetian 603
Standards Committee  1-1:50 PM   Venetian 604
AIREF Board  1:30-4:20PM   Venetian 603
Fire Section  2-2:50 PM   Venetian 604

Thursday March 27

IQ Board Meeting  8-10 AM   Venetian 603
ISC West Expo  10 AM - 5 PM    Sands Convention Center

Understanding Alarm Response
Management
(Law Enforcement Solutions)  12:30 - 4:30 PM   Venetian  603

Friday March 28

Law Enforcement &
Private Sector Symposium
(sponsored by the LESA)  8 AM - 3 PM   Venetian 603
ISC West Expo  10 AM - 3 PM    Sands Convention Center

Visit www.alarm.org to register
TBFAA Regular Members

If you're Not on this list you are missing out on the Benefits of TBFAA Membership

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DSS Fire, Inc.
DSS Security, Inc./Cinco Ranch Monitoring
E V Electric & Security
Enco Systems, Inc.
Entech Sales & Service, Inc.
En-Touch Alarm Systems, Inc.
Entertrust Connections, LLC
Expert Electronics, Inc.
Firehawk Safety Systems, Inc.
Firenet Technologies, Inc.

First Call Security Systems, Inc.
Gleitz Alarms, Inc.
Global Alarm Systems
Grayson Pro-Tech, Inc.
Green Security & Sound Systems
Griffin Communications & Security, Inc.
Guadalupe Valley Communications Systems, Inc.
Guardian Security Systems, Inc.
Gulfcoast Fire and Safety
Hawk Security Services, Progressive Concepts, Inc.
Hillcrest High Fidelity
I. H. R. Corporation
I-QUE Technologies
Infiniti Communications Technologies, Inc.
Interactive Security Technologies, LLC
Intruder Alert Systems, Inc.
Jackson Enterprises Alarms
J.W. Dielman, Inc.
JM Electronic Engineering, Inc.
JW Gray Electrical Contractors, LP
Key Express
Kimmom's & Associates, Inc.
Knight Security Systems, Inc.
Lake Communications Co.
Las Colinas Association, The
Lone Wolf Security, Inc.
McCullough Security Systems
Medina Valley Security
Monitronics International
Multilink
National Security Consultants, LLC
Network Multi-Family Security
Noble Enterprises- Noble Security
Notification Systems of America
Omni Alarm Service, Inc.
Paramount Alarm Systems, Inc
Patriot Security Systems
Paul Labute, Inc.
Peoples Communication, Inc.
Pinkerton Systems- Securitas
Powell Protection Systems, Inc.
Prewire of El Paso, Inc.
Professional Alarms, Inc.
Protect America, Inc.
Protection Networks
Protection One
Ranger American of Texas, Inc.
Rapid Response Systems
Ray Cannedy Security & Investigations
Rowell Security Systems
Royal Protection Group, Inc.
Sandollar Security Services, LLC

Note: Members highlighted in Bold have paid their 2003 dues

Continued on Page 17
Regular Members Continued

Secure Options, Inc.
Security Access Design Group
Security Alliance Of Central Texas
Security Broadband Corp.
Security Consultants & Technology
Security Controls
Security Integrators & Consultants
Security International, Inc.
Security One, Inc.
Sentinel The Alarm Company
SiemensBuilding Technologies, Inc.
Simplex / Grinnell Fire Prot.
Smith Legacy, LLC
Smith Southern Equipment, Inc
Smith Thompson Security Systems
Sonitrol Management Corp.
Sonitrol of Fort Worth
Southwest Alarm Systems
Southwest Dispatch Center, Inc.
Southwest Securityscan, Inc.
Steelcrest Security
Stroud Security Systems, LP
Systems of Security, LLC
Tandy Security Systems
Tecniflex, Inc.
Temesco, Inc
Texas Bank Technologies
Texas Technical Services, Inc
Time Warner Home Security
Totalcom Management, Inc.
Top Communications Services
Tutor Security, Inc.
USA Alarms
Valiance Security Systems
Vanco Protection Services, Inc.
VCS Security Systems, Inc.
Vidcorp Security Systems, Inc.
Vitel Communications Corp.
Weidman, Inc.

Associate Members

Ademco Security Group
ADI
ADT Authorized Dealer Program
Alarm Express, Inc.
American Alarm Screens
Bosch Security Systems
C & K Systems, Inc.
Carter Cabling & Security Pro.
Digital Monitoring Products
Digital Security Controls
DMAC
Doorking, Inc.
El Dorado Insurance Agency
Faraday Distribution Center
Financial Security Service
Fire Burglary Instruments
Genesis Cable Systems
HyperGraphic Impressions
Interlogix Security
Intersec Security & Cable
Napco Sec. Systems, Inc.
National Alarm Computer Center
Nova Internet Services, Inc.
Optex, Inc.
PAM Distributing
Rapid Response Monitoring, Inc.
Security Capital Consulting
Security Data & Cable, Hq, LTD
SGI; Security General Int’l, Ltd; dba, Texas Systems Supply
SLP Capital, LP
Tane Alarm Products
Tellular Corporation
Tri-Ed Distribution, Inc.
Ultrak - ABM Data Systems
United Central Control, Inc.
USI of Southern Calif.
Wheelock, Inc.

It is Never too Late to Join

If you do not see your name on the list, perhaps it is time to join the TBFAA.

If you are not a member you are not only missing out on a wealth of knowledge and opportunities but frankly you are getting a free ride.

Nearly every day TBFAA does something on your behalf. From preventing an unreasonable law to easing how you comply with existing ones TBFAA is there for you. And we need your financial and other support that comes from being a member.

SO JOIN TODAY!

Note:
Members highlighted in Bold have paid their 2003 dues
Manage Your Business Better - FREE!

ADI has harnessed the power of the Internet to pilot new services that will improve the way you do business, saving you time and money! It's FREE and available only at ADI!

**EZ Pay**
The secure, fast and "EZ" way to pay invoices without the hassle of writing checks, addressing envelopes and paying for stamps. It never gets lost in the mail and your account is updated in less than 24 hours. Just visit our website, www.adilink.com and register today.

**Email Ship Notification**
Did you ever want to know exactly when your order was shipped and what products were in that shipment? Would that information help you with time management and job scheduling? ADI's Email Ship Notification allows you to do just that! As soon as your order ships, you will be sent an email with the ship date, tracking information and an exact item list. Just contact your ADI representative to sign up.

**E-Invoicing**
Now you can have invoices sent to you via email the very next day after your order ships. It's safe and convenient, and allows you to manage your business and your bottom line with up-to-the-minute accuracy. Just log on to our website and register online. It's that simple!

*Empower your business with ADI's eSolutions.*
Call 1-800-233-6261 for your nearest ADI location.

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**VISIT THE ADI LOCATION NEAR YOU:**

**ADI - AUSTIN**
8200 Crosspark Drive
Suite B
Austin, TX 78754
512-926-4225
Fax: 512-926-2404
Email: adi-austin@adi-dist.com

**ADI - DALLAS**
12880 Valley Branch Lane
Farmers Branch, TX 75234
972-402-8612
Fax: 972-402-1431
Email: adi-dallas@adi-dist.com

**ADI - HOUSTON**
7425 Pinemont Drive
Suite 100
Houston, TX 77040
713-881-9415
Fax: 713-881-9980
Email: adi-houston@adi-dist.com

**ADI - SAN ANTONIO**
853 Isom Road
San Antonio, TX 78216
210-366-3327
Fax: 210-366-4703
Email: adi-sanantonio@adi-dist.com

For systems sales and support, call 1-800-ADI-SYS1.
Visit us at [www.adilink.com](http://www.adilink.com)
Meeting Agenda
Thursday, March 20, 2003

* TCPS News
* New location and phone numbers
* NICET Update
  * What is NICET Certification?
  * NICET - Fire Alarm Systems Program Manuals and Applications for Certification
* New Online CEU's from Dispatch Center, S.A., Texas.
  * Model Cities False Alarm Reduction Ordinance
* COA Fire Department
  * Policy for Yellow and Red Tagged Fire Alarm Systems
* Fire Alarm System Requirements
  * What Fire Code and who you can contact for permits and plan reviews.

* Panasonic Presentation - provided by Andy Allen with Timarron Partners, Inc.

New Phone Numbers
The Emergency Prevention Division of the Austin Fire Department is being placed on the City of Austin telephone switch and will have new telephone numbers as of January 30, 2003. The telephone numbers for Engineering Services are as follows:

Main Number: (512) 974-0160
Carl D. Wren (512) 974-0191
Ron E. Buys (512) 974-0183
Ralph B. Castillo (512) 974-0192
James A. Reeves (512) 974-0193
Cora Urgena (512) 974-0184
Sonny Pelayo (512) 974-0194
Yvonne Espinoza (512) 974-0185
(Yvonne is on extended leave.)

Upcoming Training

* Timarron Partners, Andy Allen - Panasonic CCTV - March 20, 2003
* IR Security, Tony Boatman, Von Duprin, Locknetics- September 18, 2003
* Silent Knight, Brian Griffin - Fire Alarms - December 18, 2003

Current Membership

| ADI | AAA Fire and Safety |
| Allsafe Security, Inc | Austin Fire and Security |
| Brinks Home Security | Hall Security |
| CSC, Gary McDougal | Timarron Partners, Andy Allen |
| Granite Security | IR Security, Tony Boatman |
| Master Burglar Alarm | |
| Saber Security | |
| Secure Comm | |
| Strike Pro Tech | |
| J M Electronics | |
| TSS | |

New Pending Membership

| AAA Fire and Safety |
| Austin Fire and Security |
| Hall Security |
| Timarron Partners, Andy Allen |
| IR Security, Tony Boatman |

CABFAA General Membership meetings are held on the Third Thursday of the middle month of each quarter (i.e.: February, May, August, November).

They will be at the ADI Branch office 8200 Cross Park Drive, Ste. B, Austin, Texas, from 11:30 a.m. to 1 p.m..

The CABFAA Board will meet monthly at the same location.
The Verified Response proposal still looms in Arlington, Texas. There is no 'official' word yet, as to which way this proposal may go, but the NTAA has a task force still working on the issue on a daily basis. The proposal of Verified Response in Arlington, Texas could affect ALL alarm companies if it were to favorably pass. This is extremely important to remember, even if your company does not have accounts monitored in Arlington. There have been numerous other municipalities from across Texas, just waiting to see which way the proposal goes in Arlington. At one recent Arlington City Council session, there were over 13-different municipalities in attendance. This interest by other cities is proof that if Verified Response were to pass in Arlington, Texas, many other cities may try to follow in Arlington's footsteps! To date, the NTAA has spent almost $30,000 fighting against Verified Response in Arlington, and the issue still has no resolution. Arlington is also in the midst of city council and mayoral elections, so we are unsure when this issue could finally come to a vote.

The search for new members continues. Bob Cianciola with Texas Systems Supply reports that he now has membership applications being displayed on the counters of all local distributors. "We have membership packets being prominently displayed on the counters as TSS, Tri-Ed, ADI and Alarm Express. Hopefully this will make many other alarm dealers aware of our association, and the benefits the NTAA can provide to member companies", said Bob Cianciola.

The NTAA will be holding an annual golf tournament on Thursday, March 20th, 2003. Pre-registration is encouraged and we will have a shotgun start at 8:00 am. All associations and dealers from across the state are welcome. Entry fee is $100 per person (which includes green fees, cart, practice balls and lunch), however sponsorship packages are also available in many different forms. For information, please contact James Jack as soon as possible, at 972.991.1416.

DID YOU KNOW? Did you know that a one-hour Ethic's course is now mandatory for EVERYONE registered with the Texas Commission on Private Security, and it is not just limited to qualified managers? Everyone registered with the Texas Commission must have a mandatory one-hour ethics class before they can renew their license! The NTAA offers a state-approved Ethics course during the third Thursday training classes at ADI in Dallas.

For further information on the NTAA, please visit our newly revised website @ : http://www.ntaa.org
South Texas held its **February meeting** on the 11th. We were pleased to have the TBFAA board present with us. We did miss several board members who were not able to attend, but the assembled group was outstanding. This month we had Dealers come in from Austin to Corpus Christi. Their input to the meeting was greatly appreciated. We look forward to having other dealers join with us in supporting the alarm industry in South Texas.

February is off to a fast start. There is a plan in place by the TBFAA to **help every alarm dealer in Texas stay in business** and to grow his or her business in the years to come.

But with every great effort, there is an even greater need for assistance. Other parts of this Transmitter, show the PAC Fund, and the Legislative Fund that dealers in Texas contribute to. The bottom line is that **EVERY** person involved in the alarm industry in Texas should be listed as a contributor to **BOTH** of these funds. One of South Texas premiere alarm dealers, Roger Byrd, spearheaded the origination of these funds. We now need the other three hundred dealers in South Texas to contribute on a regular bases.

South Texas will have as our **next guest speaker, Mr. D. Wade Hayden.** He is a long time friend of the dealers in San Antonio. Mr. Hayden is a practicing attorney in San Antonio.

He has been asked to come and address **"The Law and Alarm Companies"**. We try to have Mr. Hayden in once a year to address changes that have been made in the law that would affect our dealers. The 'updates' have always been well received and appreciated.

I want to say a big **THANK YOU** to Mr. Malcolm Reed, J. D. Benfer, Rex Adams, for the leadership that they have provided in gearing up for this Legislative session. **EXPECT** a call from one of these gentlemen or your local President, to enlist your help in either going to Austin, calling your state Legislator, or writing/faxing/emailing your Legislator in the next three months. Malcolm, J.D., Rex have done an outstanding job, but they will **need help from every Dealer in Texas** to get the ball across the goal line. Don't be the one to make the industry stumble this year.

Should you as a security dealer **not** be **getting email and faxes** from a local association, please take a moment and contact either South Texas Alarm Association, Gulf Coast Alarm Association, North Texas Alarm Association, or the West Texas Alarm Association at their address/fax/email locations published in this edition of the Transmitter. The local president will be glad to put you on their list to be notified. We need every dealer's current information to reach you for support in Austin this year.

Bill Parsley,
President,
South Texas Alarm Association
The Houston Gulf Coast Alarm Association holds membership meetings at Crapittos Restaurant, 2400 Mid Lane.

March 11, 2003  11:30am to 1pm
April 8, 2003    6:30pm to 8pm
May 13, 2003    11:30am to 1pm
June 10, 2003   6:30pm to 8pm
July 8, 2003    11:30am to 1pm
August 12, 2003 12 noon to 1:30 pm
(in conjunction with TBFAA meeting) Location TBD
September 9, 2003 1:30am to 1pm
October 14, 2003 6:30pm to 8pm Crappittos
November 12, 2003 11:30am to 1pm
December 9, 2003 6:30pm to 8pm (Christmas Party Mixer)

Please use this schedule to make plans and attend as many as you can.

Lunch and dinner meetings are $15.00 per person. Evening meetings will have a cash bar. The first 30 minutes of every meeting are mixer/arrival time. Meetings will start at noon or 7:00 pm and run for one hour. Special guest speaker or discussion may require longer meeting but advance notice will be provided.

The TBFAA will hold several training classes in El Paso during 2003. If you are in the west texas area please help support then TBFAA by registering early for these classes.

Level 1 Class  May 15-16  El Paso
Level 1 Class  November 06-07 El Paso

If you are interested in the other TBFAA offerings (FAIM, Fire Prep) being held in El Paso please contact us at exdirector@tbfaa.org or 877-908-2322.
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<th>Date</th>
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<td>Board of Texas Comm. on Private Security-Austin</td>
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<td>NSCA Systems Integration Expo- Dallas</td>
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<td>AFCAA- 50th Anniversary Annual Meeting- New Orleans</td>
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<td>FARA Conference- New Orleans</td>
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<td>CSAA-NBFAA- NAMTSE Conference- Orlando</td>
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<td>18-23</td>
<td>NFPA’s World Safety Conference &amp; Exposition- Dallas</td>
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<td>HGCAA- Membership Meeting- Houston</td>
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<td>9</td>
<td>STAA- Membership Meeting- San Antonio</td>
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<td>13</td>
<td><strong>Fire Prep Class-Houston</strong></td>
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<td>17</td>
<td>NTAA- Membership Meeting- Dallas</td>
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<td>18</td>
<td>NTAA- CEU Classes- ADI- Dallas</td>
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</tr>
<tr>
<td>20-27</td>
<td>Hanukkah</td>
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</tr>
<tr>
<td>24</td>
<td>Christmas Eve</td>
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</tr>
<tr>
<td>25</td>
<td>Christmas</td>
<td></td>
</tr>
<tr>
<td>31</td>
<td>New Years Eve</td>
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