Officers Will Be Elected at Convention

The nominating committee has nominated a president to serve a two year term and officers to serve a one year term beginning at the conclusion of the annual meeting. Additional nominations will be accepted from the floor at the annual meeting on Saturday October 27. Current President Chip Bird will serve as Past President. The nominees are:

President: Chris Russell
Vice President: Rodney Hooker
Secretary: Debi Ulmer
Treasurer: Charlie Crenshaw
Membership Director: Tracey Ritchie
Training Director: Brian McKinney

Note: Regional Directors will be elected by members for the region who are present, the Associate Director will be elected by the associate members and representatives of the chapters and local associations are selected by their respective groups.

In This Issue:

- **New Classes Geared to Owner Manager**: See pages 5, 6 & 7 for a detailed schedule and registration information on the TBFAA Convention.
- **New This Year- TBFAA Awards Dinner**: Network with your peers to honor the first TBFAA Person of the Year—Malcolm Reed. See page 5 for details.
- **Unusual Stories**: Review just a few of the unusual stories about security and safety, Pages 9 & 15.
- **Forty Exhibitors Signed up So Far**: Exhibitors offering a wide variety of services have signed up for the TBFAA Trade Show—Page 8.
- **Cliff Grumbles Honored**: See page 13 for info about how TBFAA recognized the retiring manager.
- **New Bylaws Proposed**: Visit pages 10 & 12 for info on proposed bylaws concerning; Public Safety Partners, Applicant members and clarification of member rights.
- **Legislative Report**: Go to pages 18 & 19 to learn about what happened in the last session.
- **Central Texas Chapter Golf Tournament**: See Page 21 for details.
- **Member News**: Check out the latest member news on Page 23.

Index

- Presidents Report ……. Pg. 3
- Calendar………………. Pg. 23
- Member List …………. Pg. 16
- Locals & Chapters ……. Pg. 22
- Training Schedule ……. Pg. 4
- Board List ………………. Pg. 4

Find Your Treasure At the TBFAA Convention!

See pages 5, 6 & 7 for more information
Professional monitoring services for alarm professionals.

Southwest Dispatch Center, L.P.
851 International Parkway, Suite 181
Richardson, TX 75081
License B05864

1.800.683.6773
www.southwestdispatch.com
Presidents Message

Friendships make prosperity more shining and lessens adversity by dividing and sharing it.

Cicero, On Friendship, 44 B.C. Roman author, orator, & politician (106 BC - 43 BC)

It is fitting in my last column as President to acknowledge the help and contributions of all those who have helped me personally over the past two years.

**Rex Adams** has always there with advice and a sense of humor, **Rodney Hooker** has not only monitored and lobbied the legislature but done an extraordinary job in keeping the legislative committee and board updated and involved. **Debi Ulmer** has kept our minutes and resurrected our convention to the point that it has national exposure. **Charlie Crenshaw** has implemented new accounting procedures and provided leadership to our new Central chapter. **Tracie Ritchie** has expanded our member rolls and improved our marketing efforts. **Chris Russell** has faced our challenges in Dallas with tenacity and professionalism. **Brian McKinney** and **Mark Matlock** have expanded involvement and attendance at their regional meetings. **Brant Pierce** has worked with **Ken Hodge** and **Pat Craven** to form the North East Texas chapter. **Kelly Ryan** and **Jeff Bright** have built a Central Texas Chapter. **Dale Elliott** has done a great job in reaching out to Amarillo and Lubbock Area dealers. **Tom Gleitz**, **Howard Manson** and **Mike Moliere** have kept the connection strong between our local associations and TBFAA. And our Emeritus Directors, **Roger Byrd**, **Gary Dawkins** and **Malcolm Reed** have provided invaluable help and advice.

It has truly been a pleasure to serve with such great friends and I truly look forward to serving as past president. Because as John Dewey said “Arriving at one point is the starting point to another.”

**See You in Galveston October 25-27.**

---

Got your hands full with AMPS SUNSET • FALSE ALARMS • VoIP • LICENSE COMPLIANCE • CITY ORDINANCES • STATE LAW • TRAINING • NFPA & AHJ COMPATIBILITY?

Let Nova take any worry about internet services off your list of concerns!

As an associate member of the TBFAA and supporter of more than a dozen local and national alarm associations, NOVA knows of the many unique challenges that face the alarm industry. NOVA can assist you with an affordable professional website developer or work with your current developer to create and maintain your internet presence. In addition to a plethora of services for your website, Nova offers the following benefits:

- Discounts for TBFAA members
- Competitive Pricing
- Website Design
- Search Engine Optimization
- Facilities Based Web Hosting
- Email Hosting
- Decade+ of Proven Reliability
- Reinvestment for your industry
- Industry Expertise

For over a decade NOVA has donated internet services to many non-profit groups, associations, and foundations. Over two-hundred donated websites that include groups such as children’s foundations and organizations, women shelters, hospices, and land preservation groups. NOVA’s charitable donations are made possible through providing scalable internet services to professional businesses and individuals.

**Next time you’re looking for Internet Services, please consider giving NOVA Internet Services an opportunity to compete for and earn your business.**

NOVA Internet Services
Call - 877-668-2663

NOVA Internet Services www.NovaOne.net
Sales@NovaOne.net
Texas Burglar & Fire Alarm Association
307 West Seventh St., Ste. 1700, Fort Worth, TX 76102
VOICE: 877/908-2322 FAX: 877/908-2522

Board of Directors

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
<th>Organization</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>Chip Bird</td>
<td>Southwest Dispatch Center</td>
<td><a href="mailto:president@tbfaa.org">president@tbfaa.org</a></td>
</tr>
<tr>
<td>Vice President</td>
<td>Rodney Hooker</td>
<td>Dispatch Center, Ltd</td>
<td><a href="mailto:vicepresident@tbfaa.org">vicepresident@tbfaa.org</a></td>
</tr>
<tr>
<td>Secretary</td>
<td>Debi Ulmer</td>
<td>Dispatch Center, Ltd</td>
<td><a href="mailto:secretary@tbfaa.org">secretary@tbfaa.org</a></td>
</tr>
<tr>
<td>Treasurer</td>
<td>Charlie Crenshaw</td>
<td>Crenshaw Alarm and Signal Corp.</td>
<td><a href="mailto:treasurer@tbfaa.org">treasurer@tbfaa.org</a></td>
</tr>
<tr>
<td>Immediate Past President</td>
<td>Rex E. Adams</td>
<td>American Security Devices</td>
<td><a href="mailto:pastpresident@tbfaa.org">pastpresident@tbfaa.org</a></td>
</tr>
<tr>
<td>Associate Director</td>
<td>Kelly Ryan</td>
<td>ADI</td>
<td><a href="mailto:associatedirector@tbfaa.org">associatedirector@tbfaa.org</a></td>
</tr>
<tr>
<td>Membership Director</td>
<td>Tracey Ritchie</td>
<td>United Central Control, Inc.</td>
<td><a href="mailto:membership@tbfaa.org">membership@tbfaa.org</a></td>
</tr>
<tr>
<td>Training Director</td>
<td>Brian McKinney</td>
<td>Infinity Security Group, Inc.</td>
<td><a href="mailto:training@tbfaa.org">training@tbfaa.org</a></td>
</tr>
<tr>
<td>Region I Director</td>
<td>Dale Elliott</td>
<td>Allstate Security Industries Inc.</td>
<td><a href="mailto:region1@tbfaa.org">region1@tbfaa.org</a></td>
</tr>
<tr>
<td>Region II Director</td>
<td>Brant Pierce</td>
<td>Southwest Dispatch Center</td>
<td><a href="mailto:region2@tbfaa.org">region2@tbfaa.org</a></td>
</tr>
<tr>
<td>Region III Director</td>
<td>Thomas Gleitz</td>
<td>Gleitz Alarms Inc.</td>
<td><a href="mailto:region3@tbfaa.org">region3@tbfaa.org</a></td>
</tr>
<tr>
<td>Region IV Director</td>
<td>Michael Moliere</td>
<td></td>
<td><a href="mailto:region4@tbfaa.org">region4@tbfaa.org</a></td>
</tr>
<tr>
<td>Local Associations</td>
<td>HGCAA Board Member</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Howard Manson</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>NTAA Board Member</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Chris Russell</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>ZIP Alarm Systems, Inc.</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>StAAA Board Member</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Bob Vallance</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Vance Security</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Central Texas Chapter</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Jeff Bright</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Bright Security Group</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Northeast Texas Chapter</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Patrick Craven</td>
<td>KLC Video Security</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Directors Emeritus</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Malcolm Reed</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Knight Security Systems, Inc.</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Gary Dawkins</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Response Center USA</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Roger Byrd</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Security One Inc.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Ex Officio

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
<th>Organization</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>TBFAA Executive Director</td>
<td>Brad Shipp</td>
<td></td>
<td><a href="mailto:exdirector@tbfaa.org">exdirector@tbfaa.org</a></td>
</tr>
</tbody>
</table>

Committee Chairs

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
<th>Organization</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bylaws</td>
<td>Debi Ulmer</td>
<td>Dispatch Center, Ltd</td>
<td></td>
</tr>
<tr>
<td>Convention</td>
<td>Rodney Hooker</td>
<td>Dispatch Center, Ltd</td>
<td></td>
</tr>
<tr>
<td>Legislative</td>
<td>Charlie Crenshaw</td>
<td>Crenshaw Alarm and Signal Corp.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Tracey Ritchie</td>
<td>United Central Control, Inc.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Brian McKinney</td>
<td>Infinity Security Group, Inc.</td>
<td></td>
</tr>
</tbody>
</table>

Local Associations

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
<th>Organization</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board of Directors</td>
<td>Rex E. Adams</td>
<td>American Security Devices</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Tracey Ritchie</td>
<td>United Central Control, Inc.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Brian McKinney</td>
<td>Infinity Security Group, Inc.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Dale Elliott</td>
<td>Allstate Security Industries Inc.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Brant Pierce</td>
<td>Southwest Dispatch Center</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Thomas Gleitz</td>
<td>Gleitz Alarms Inc.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Michael Moliere</td>
<td>Michael J. Moliere</td>
<td></td>
</tr>
</tbody>
</table>

TBFAA Training Schedule

**Level 1**
- January 25-26 McAllen
- February 22-23 ADI-Dallas
- March 22-23 San Antonio- Tri-Ed
- April 19-20 El Paso- SGI
- May 17-18 Houston- ADI
- June 21-22 Austin- ADI
- July 19-20 Amarillo- Nunn Electric
- August 23-24 McAllen
- September 27-28 Dallas – ADI- Farmers Branch
- October 18-19 El Paso- SGI
- November 15-16 Houston- ADI
- December 06-07 San Antonio- Tri-Ed

**Fire Prep**
- January 26 Dallas- ADI- Farmers Branch
- February 9 San Antonio-Tri-Ed
- March 16 Houston-ADI
- April 13 Dallas- ADI- Farmers Branch
- May 18 San Antonio- Tri-Ed
- June 15 Houston- ADI
- July 27 Dallas- ADI- Farmers Branch
- August 17 San Antonio- Tri-Ed
- September 21 Houston - ADI
- October 05 Dallas- ADI- Farmers Branch
- November 09 San Antonio- Tri-Ed
- December 17 Houston - ADI

Schedule & Registration Forms
Available 'On Line'

Visit http://www.tbfaa.org for course descriptions, registration forms and class schedules.
New this Year- TBFAA Awards Dinner

Network with your peers to honor the first TBFAA Person of the Year—Malcolm Reed. Malcolm has served our industry for over 20 years as TBFAA President, Dallas County BFAA President, TBFAA Legislative Chair, and TBFAA Instructor. Enjoy a great dinner as industry leaders “roast” and honor Malcolm.

Where: The Tremont House
2300 Ship’s Mechanic Row
Galveston, Texas 77550
http://www.wyndham.com/hotels/GLSTH/
Call 409-765-7721

Before 9/25/2007 for Special TBFAA Rates
$125 per night (Reg. $250)

The Tremont is sold out - nearby Hotel Galvez is handing the overflow. A free shuttle will run between the hotels.

Attendee Registration

<table>
<thead>
<tr>
<th>Type</th>
<th>Member</th>
<th>Non Member</th>
</tr>
</thead>
<tbody>
<tr>
<td>Before Sept 24th</td>
<td>$75</td>
<td>$100</td>
</tr>
<tr>
<td>Sept 24—Oct 24</td>
<td>$125</td>
<td>$150</td>
</tr>
<tr>
<td>On Site</td>
<td>$150</td>
<td>$175</td>
</tr>
</tbody>
</table>

TBFAA Person of the Year Dinner
$25 per person
$160 for Table Sponsor—Includes Dinner for 8 and Recognition in Dinner Program, signage and on screen during dinner.

Be Sure to Join us at This Year’s Show!
www.tbfaa.org - For questions call—877-908-2322

Casino Night Back By Popular Demand

Attendees at this year’s trade show will receive a booth card listing all the exhibitors. Attendees who visit each booth, and get a sticker from each exhibitor, will be able to turn in their card for casino chips to be used in the casino night. Additional chips will also be available for purchase.

At 11pm the casino night will end and participants will be able to use their winnings in an auction for valuable items.

Donated items will be displayed during the casino night along with signage to recognize the contributor. Popular items in past auctions have included gift cards for retail stores or restaurants and tools, DVD players, remote controls and other electronics.
## Thursday 10/25

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>5:30-7pm</td>
<td>Presidents Reception</td>
</tr>
<tr>
<td>7–9pm</td>
<td>TBFAA Person of the Year Dinner— Network with your peers to honor the first TBFAA Person of the Year— Malcolm Reed. Malcolm has served our industry for over 20 years as TBFAA President, Dallas County BFAA President, TBFAA Legislative Chair, and TBFAA Instructor. Enjoy a great dinner as industry leaders “roast” and honor Malcolm.</td>
</tr>
</tbody>
</table>

## Friday 10/26

<table>
<thead>
<tr>
<th>Hours</th>
<th>Room 1</th>
<th>Room 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>9-10am</td>
<td><strong>Explain Your Contracts</strong>— Bob Reagan, Reagan &amp; McLain— Learn how to explain your contract to your customers and the impact of critical sections.</td>
<td><strong>Customer Service Basics</strong>— Dan Parsons, President Better Business Bureau, Houston Regional Corporate Office- 1 - Overview - What is a BBB/our role in a customer-driven marketplace and how you fit 2 - Complaint handling &quot;101&quot; - It ain't rocket science - but your customers are not &quot;experiments!&quot; 3 - The commandments of when you should &quot;fire&quot; your customer 4 - Case studies - customer service, good &amp; bad - pick what you want to be! 5 - Q &amp; A</td>
</tr>
<tr>
<td>10-11am</td>
<td><strong>Make the Web Work for You</strong>— Chris Russell, Nova Internet Services - Learn how to design your own Web Page. Review tools that allow you to create a page. Cover what should be included. Explore requirements for adding video, databases, ecommerce and taking payments from your site.</td>
<td><strong>How to Survive a Compliance Inspection</strong>— Review the paperwork you should have on file and the mistakes that are most frequently made.</td>
</tr>
<tr>
<td>11am-noon</td>
<td><strong>Debt Collections</strong>— Bob Reagan, Reagan &amp; McLain— How to get paid and what to do when you don’t. Legal and other options.</td>
<td></td>
</tr>
</tbody>
</table>

**Lunch for Class Attendees & Exhibitors**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-2pm</td>
<td><strong>TBFAA &amp; Legislative Updates</strong>— Dean McWilliams, McWilliams &amp; Associates &amp; Rodney Hooker, TBFAA Legislative Chair— Explore what may be on store for us in new legislation in the next legislative session. Learn about TBFAA’s plans and possible challenges.</td>
</tr>
<tr>
<td>2-3pm</td>
<td><strong>Fire Updates</strong>— Mark Redlitz, TX State Fire Marshal’s Office— Learn about recent residential requirements, how fire officials view VoIP and more. Get your questions answered.</td>
</tr>
<tr>
<td>3-4pm</td>
<td><strong>Private Security Updates</strong>— Captain Leonard Hinojosa, Manager of the Private Security Bureau— Meet the new manager and learn about the new continuing education requirements. Get your questions answered.</td>
</tr>
<tr>
<td>4-8pm</td>
<td><strong>TBFAA Trade Show</strong></td>
</tr>
<tr>
<td>8pm-Midnight</td>
<td>Casino Night</td>
</tr>
</tbody>
</table>

## Saturday 10/27

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>9-10am</td>
<td><strong>Ethics</strong>— Bill Parsley, Dispatch Center, Ltd— Get your requirement for the ethics class completed.</td>
</tr>
<tr>
<td>10-11am</td>
<td><strong>Code Update</strong>— Rodney Hooker, Dispatch Center, Ltd— Take advantage for the new option to take a code update class instead of the ethics class for managers who have completed their initial registration period.</td>
</tr>
<tr>
<td>11am-noon</td>
<td><strong>National Electrical Code</strong>— Gary Dawkins, Response Center USA— Meet the new requirement for a 1 hour review of low voltage requirements.</td>
</tr>
<tr>
<td>Noon-3pm</td>
<td><strong>Annual Meeting &amp; Lunch</strong></td>
</tr>
<tr>
<td>3-5pm</td>
<td><strong>New Technologies</strong>— Randy Reyna, Honeywell— How new developments in GSM, internet, communications, networks and manufacturing can impact your business.</td>
</tr>
<tr>
<td></td>
<td><strong>Market Positioning For Alarm Companies</strong>— Mitch Reitman, S.I.C. Consulting, Inc. discusses the difference between mass market companies and traditional alarm companies, and how each can be more successful.</td>
</tr>
<tr>
<td></td>
<td><strong>Computerized Accounting for an Alarm Company</strong>— Mitch Reitman, S.I.C. Consulting, Inc.— How to go implement and get the most from billing and accounting software.</td>
</tr>
</tbody>
</table>
Attendee Information

Company:  
Phone:  
Address:  
Fax:  
City, State, Zip Code:  

Please complete session information for each attendee—No not register for two concurrent sessions

Attendee Name:  
Attendee Email:  

Thursday 10/25

5:30-7pm- Presidents Reception
7- 9pm- TBFAA Person of the Year Dinner

Friday 10/26

9-11am- Customer Service Basics
9-10am- Explain Your Contracts
10-11am- Make the Web Work for You
11am-noon- Debt Collections
11am-noon- Survive a Compliance Inspection
Noon- 1pm– Lunch
1-2pm- TBFAA & Legislative Updates
2-3pm- Fire Updates
3-4pm- Private Security Updates
4-6pm- TBFAA Trade Show
6pm-Midnight- Casino Night

Saturday 10/27

9-10am- Ethics
9-10am- Managing the Media
10-11am- Code Update
10-11am- Market Positioning
11am-noon- National Electrical Code
11am-noon- Computerized Accounting
Noon- 3pm- Annual Meeting & Lunch
3-5pm- New Technologies
3-5pm- TBFAA Board Meeting

SPONSORSHIPS
We would like to sponsor the following: (Circle One)
Class~ $500  
Presidents Reception ~ $1900
Friday Breakfast ~ $1350
Friday Lunch ~ $2200
Saturday Breakfast ~ $1350
Member Lunch ~ $4500
** Donations of any amount are welcome

Attendee Food Fee

For Thursday Reception, Friday- Continental Breakfast, Lunch & Dinner and Saturday- Continental Breakfast & Lunch

<table>
<thead>
<tr>
<th>Type</th>
<th>Member</th>
<th>Non Member</th>
<th>Total Attendees</th>
<th>Attendee Fee Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Before Sept 24th</td>
<td>$75</td>
<td>$100</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sept 24—Oct 24</td>
<td>$125</td>
<td>$150</td>
<td></td>
<td></td>
</tr>
<tr>
<td>On Site</td>
<td>$150</td>
<td>$175</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Annual Person of the Year Dinner

<table>
<thead>
<tr>
<th>Type</th>
<th>Single seat</th>
<th>Table for 8</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dinner Amount</td>
<td>$25</td>
<td>$160</td>
</tr>
</tbody>
</table>

FOR CREDIT CARD CHARGES: (Circle One)  
Visa  
MasterCard  
Discover  
American Express

Card Number
Cardholder Name
Address
City, State & Zip Code
Cardholder Signature

Mail or Fax to:
TBFAA
307 W. Seventh Street, Suite 1700
Ft. Worth, TX 76102
Fax: (877) 908 - 2522
## Dallas City Council Repeals 'Verified Response'

*(CBS 11 News / AP) DALLAS*  The controversial 'verified response' alarm policy will soon be vanishing.

On Wednesday, the Dallas City Council repealed an ordinance that required private security officials to verify the validity of commercial burglar alarms before police respond.

Dallas Mayor Tom Leppert had pushed for the repeal, saying that the ordinance unfairly burdened Dallas businesses and that many were staying away from Dallas because of the policy. Leppert flexed his muscle by putting the issue on Wednesday's council agenda without going through a committee.

"I don't think it's a good policy," Leppert said. He had been sending that message to city council members in an effort to eliminate the policy.

"I think the mayor definitely has some momentum behind him," said councilmember Steve Salazar, who has endorsed the year-old policy.

Leppert did indeed have some momentum. The repeal came by an 11-to-5 vote.

Police in Dallas had been arguing to keep the ordinance on the books, saying false alarms before its implementation were a tremendous waste of police time and resources. According to police, officers had responded to 30,000 fewer calls since the policy went into effect. Thirty more officers were watching the streets and 97 percent of alarm calls are still false.

"I think it's still too early to say whether it's something that's been effective at preventing false alarms," said Salazar.

Some members of the council believe that an alternative to 'verified response' could be a requirement for businesses to install security cameras with their alarms. Councilmembers said that this would reduce the number of false alarms and wasted police resources.

The burglar alarm industry said that it is working to develop a new policy.
Texas Alarm Associations Look Forward to Cooperative Effort with Dallas City and Police Officials

The Dallas City Council on September 12th repealed its “verified response” burglar alarm policy, meaning police officers will again respond to all commercial alarm calls.

“Dallas business leaders expressed their concern about the policy and their elected leaders responded. The repeal of the verified response policy by the Dallas City Council is the beginning of another chapter in the alarm industries long term effort to reduce false alarms and enhance public safety” said Chris Russell, President of the North Texas Alarm Association (NTAA). “Some may view this as a reason to relax, but we need to continue to work from all directions to significantly reduce the number of false alarms to the extent that verified response will not even be considered again.”

“In the coming weeks we plan to work closely with the city to build on the false alarm reduction tactics that were added to Texas state law through the efforts of the Texas Burglar and Fire Alarm Association, in cooperation with police and city officials.” Russell continued.

These tactics include requiring CP-01 Compliant panels for new installations, expanded user training and requiring two call verification before a dispatch request is made. Last year the NTAA in cooperation with other industry associations and the False Alarm Reduction Association created a video to help train alarm users.

“We stand willing to explore all reasonable options for false alarm reduction and accept our responsibility to continue to work with police and city officials to eliminate false alarms.” Chip Bird, Texas Burglar and Fire Alarm Association. “We will continue to support the efforts of the NTAA and will continue to pursue all reasonable solutions to this problem at the state level.

“NTAA places a priority on cooperative effort with public safety we will continue to reach out to local officials and will continue our active participation in the False Alarm Reduction Association to network with officials from throughout the US and Canada.” Russell continued. “We believe that networking with public safety is essential to our collective effort to improve the safety of alarm users and citizens alike. Thru these efforts we can and will tackle the false alarm problem.”

Doggie Door An Invitation For North Texas Burglar

Aug 14, 2007 CBS 11 News) DALLAS—A warning for North Texas residents about a clever way burglars are getting into houses. It's happened twice to the same homeowner in the Dallas neighborhood known as the ‘M Streets’ and word is spreading to pet owners about a cat burglar who lives up to the name.

Rachel Eaton still has a mess to clean up after a burglar ransacked her house near Southern Methodist University Tuesday morning. The thief got away with more than $5,000 worth of electronics and jewelry. “All these items were taken out of here - diamond bracelets, necklaces, rings and earrings,” she said. The 24-year-old soon realized that the burglar got inside the same way her Chihuahua named Walter goes outside. “When he left he actually unlocked the door and walked out the backdoor, because I had deadbolts,” Eaton said.

According to police, evidence left in the backyard shows that the doggie door was big enough for the burglar to get his paws on Eaton’s valuables. Even a small doggie door can be an invitation to burglars.

CBS 11 News reporter J.D. Miles even demonstrated how someone could get inside a house, by squeezing his 6’0”, 170-pound frame through Eaton's doggie door. Now, Eaton is warning her neighbors with pets to be aware of the break-ins and how a doggie door could make their home appealing to thieves.
Proposal 1. Public Safety Partners

ARTICLE II

MEMBERS AND NON-MEMBERS

Sec. 2:1. Classes of Members.
The Members of the Corporation shall be divided into four classes: Regular Member, Associate Member, Individual Member, Public Safety Partner and Honorary Member. Regular Members must be active members in good standing of the Corporation. Associate Members, Public Safety Partners, and Individual Members, must be in good standing with the Corporation.

E. PUBLIC SAFETY PARTNERS
Any member of a governmental organization or agency concerned with law enforcement or fire safety shall be eligible to affiliate with the TBFAA as Public Safety Partner. Public Safety partnerships shall continue only so long as the enabling employment continues. Public Safety Partners in good standing shall be entitled to benefits of this Association including; receiving member services at the member rate, serving on committees, except that they shall not vote and shall not hold office. Public Safety Partners shall comply with these bylaws, the TBFAA Code of Ethics, TBFAA Antitrust Statement and all national, state and local laws applicable in the jurisdictions where they do business.

Sec. 8:9. Membership Discounts
The Board of Directors may set the fees for any event of this Corporation. Regular, Associate, and Individual Members and Public Safety Partners are eligible for discounts as members as set forth in these By Laws. Honorary Memberships are not eligible for discounts, and are subject to pay nonmember rates.

Proposal 2. Applicant Membership

ARTICLE II

MEMBERS AND NON-MEMBERS

Sec. 2:1. Classes of Members.
The Members of the Corporation shall be divided into four classes: Regular Member, Associate Member, Individual Member, Applicant Member and Honorary Member. Regular Members must be active members in good standing of the Corporation. Associate Members, Applicant Members, and Individual Members, must be in good standing with the Corporation.

F. APPLICANT MEMBERSHIP
Any entity that satisfies every requirement for Regular Membership as cited in these Bylaws, except that the entity has not been licensed in the State of Texas with the Texas Private Security Board, and/or The State Board of Insurance Office of the Fire Marshal. The Applicant Member shall be entitled to benefits of this Association including; receiving member services at the member rate, serving on committees, except that they shall not vote and shall not hold office. An Applicant Member may remain an Applicant Member for a period of one year. At the expiration of the one-year period, if the Applicant Member has not been appropriately licensed in the State of Texas, then the Applicant Membership shall automatically terminate.

Continued on page 12
Customer Care Is Our Biggest Investment.

We Think It’s The Driving Force Of Good Business, Don’t You?

At ADI, We Are Only As Strong As Our People.

Visit the ADI location near you...

**ADI - Austin**
1901 West Braker Lane
Suite 100
Austin, TX 78758
512-832-5440
Fax: 512-832-9020
Email: adi-austin@adi-dist.com

**ADI - Dallas**
12880 Valley Branch Lane
Farmers Branch, TX 75234
972-402-8612
Fax: 972-406-1431
Email: adi-da@adi-dist.com

**ADI - Houston**
7425 Pinemont Drive
Suite 100
Houston, TX 77040
713-861-9418
Fax: 713-861-9986
Email: adi-houston@adi-dist.com

**ADI - San Antonio**
853 Isom Road
San Antonio, TX 78216
210-366-3327
Fax: 210-366-4703
Email: adi-sanantonio@adi-dist.com

For the nearest ADI branch or to place an order, call 1.800.233.6261 | For System Sales and Support, call 1.800.234.7971 | www.adiink.com
Proposal 2. Applicant Membership Continued

Sec. 8:9. Membership Discounts

The Board of Directors may set the fees for any event of this Corporation. Regular, Associate, Applicant and Individual Members are eligible for discounts as members as set forth in these By Laws. Honorary Memberships are not eligible for discounts, and are subject to pay nonmember rates.

Proposal 3. Cleanup New Agency Name

ARTICLE II
MEMBERS AND NON-MEMBERS

Sec. 2:1. Classes of Members.

A. REGULAR MEMBERSHIP

2. Be licensed in the State of Texas with either or both of the following licensing agencies:
   a) Texas [Commission on] Private Security Bureau,
      and/or
   b) The State Board of Insurance Office of the Fire Marshal

B. INDIVIDUAL MEMBERSHIP

Individual Membership shall consist of an individual employee of a business engaged in the selling, servicing, installing, consulting service, and monitoring of alarm systems. This membership is reserved for those individuals that are employed by companies who choose not to participate with the Corporation. However, to qualify as an Individual Member, the Individual must be employed by a licensed company, under the Texas [Commission on] Private Security Bureau and/or the State Board of Insurance Office of the Fire Marshal.

Proposal 4. Cleanup Language on Member Fees

Sec. 8:9. [Membership Discounts] Member and Non Member Fees

The Board of Directors may set the member and non-member fees for any service, class, product or event [offered or conducted by this Corporation. [Regular, Associate, and Individual Members are eligible for discounts as members as set forth in these By Laws. Honorary Memberships are not eligible for discounts, and are subject to pay non-member rates.]

Proposal 5. Cleanup Member Requirements

Sec. 2:1. Classes of Members.

The Members of the Corporation shall be divided into [four (4)] classes: Regular Member, Associate Member, Individual Member, Applicant Member and Honorary Member and Public Safety Partners. [Regular Members must be active members in good standing of the Corporation. Associate Members, and Individual Members, must be in good standing with the Corporation.]

Proposal 6. Clarification of Member Rights

ARTICLE II
MEMBERS AND NON-MEMBERS

Sec. 2:2. Use of Logo and TBFAA Name

Members have the right to identify themselves as members of the Texas Burglar & Fire Alarm Association (TBFAA) and to display the logo and name on their web sites, brochures, business cards, decals and letterhead.

Members may not use the corporation name or logo to imply the endorsement of a position, law, ordinance, regulation, product or service without the express approval of the Board of Directors of the Corporation.

Sec. 2:2. Access to Strategy and Information

The Board of Directors of the Corporation can, by majority vote, limit access to documents, emails and conversations as required concerning: a lobbying or advocacy effort before a local, state or national legislative body; settlement or avoidance of litigation; consideration of a grievance or complaint; bids: contracts or agreements; and/or matters concerning employees or contractors.

Note: Bylaws will be voted on at the membership meeting.

---

Your business is about providing security.

So is ours.

It’s your job to ensure the security of your customers; it’s ours to secure and manage your payments.

First National offers payment solutions for the specific needs of the burglar and fire alarm industry.

First National offers:

- Discounted Visa, MasterCard and debit card processing.
- Electronic check acceptance and verification against fraud.
- Seamless internet payment processing.

First National Merchant Solutions

800-354-3988 | www.FirstNationalMerchants.com
Grumbles Recognized

Former Manager of the Texas Private Security Bureau, Cliff Grumbles was recognized for his service to our industry and the citizens of Texas.

At the August meeting of the South Texas Alarm Association, TBFAA President Chip Bird presented Cliff with a plaque that with the following inscription:

“In Appreciation of Over 18 years of Exceptional Leadership and Extraordinary Service in Public Safety to the Citizens of Texas.”

As usual, Cliff was gracious in accepting the award and indicated his appreciation to all those who he has worked with in government and industry alike.

During the meeting many including Presidents past and present of all the Texas Industry Associations saluted Cliff for his efforts.
A Dealer Program Without Hurdles

SAI’s Authorized Dealer Program Removes the Obstacles!

When you become an SAI Authorized Dealer you become a SAI business partner. Your business’ success is SAI’s success; so our program makes it easy for you to get what you need to finish first.

In addition to offering the industry’s most competitive multiples, we provide our dealers much more in the way of value. Plus, SAI provides direct and easy access to a team of highly successful security professionals who are here for only one reason…to help your business succeed.

SAI’s Authorized Dealer Program is designed with the dealer in mind, and as such, you don’t have to jump through hoops to get the support you need to succeed. With SAI you’re on the fast track to success.

SAI’s Authorized Dealer Program offers you…

- Competitive Multiples
- Sales Staff Recruiting
- Sales Training
- Marketing Materials and Co-Op Programs
- IT Support
- More Customers from Guaranteed Referrals
- And Much, Much More

Contact us today and find out how a business partnership with SAI can benefit your dealership.

(800) 478-9596 ext. 1655
www.SAI-Inc.com/Hurdle
Please reference partner code 1655
Naked man eschews courtroom dress code - 33-year-old allegedly makes move for officer's gun after stripping down - AP - Updated: 7:17 p.m. ET Aug 25, 2007 - DALLAS - A man stripped naked inside a Dallas County courthouse and tried to grab a weapon from an officer who attempted to subdue him, officials said. A receptionist saw the 33-year-old man taking off his clothes on the 11th floor of the court building near the district attorney's office on Thursday, authorities reported. She called for help, and a prosecutor chased the man into a stairwell. An officer was trying to help the prosecutor when the man placed his hand on the officer's weapon, officials said. The man faces a charge of trying to take a weapon from a peace officer.

Burglar returns stolen goods, apologizes - Thief repents in note, gives couple merchandise bought with stolen card - AP - Updated: 8:21 p.m. ET Aug 31, 2007 - WELLINGTON, New Zealand - A burglar visited Graeme Glass' home in New Zealand twice in one day — first to steal some goods and later to return them, along with a heartfelt apology note. The thief struck while Glass was at work in the southern resort of Queenstown on Tuesday. The burglar smashed a window to gain entry and made off with a laptop computer, a camera, and Glass' wallet with an American Express credit card. The thief returned the goods later in the day, along with a new basketball and two pairs of gloves bought on the stolen credit card. Glass and his wife, Shirley, discovered the loot piled on their kitchen table with a neat, handwritten full-page note from the burglar saying he was sorry for "violating the safety and security of your home." The robber also promised to leave cash in Glass' mailbox to pay for the smashed window when he had enough money. "I have never written truer words when I say that I wish that I had never done this to you and your family," the note read. "From the bottom of my heart I am sorry." Queenstown police said they have a description of the thief from staff in the stores where the credit card was used.

That's not what we meant by safe Net surfing - Police: Ex-manager caught checking Web for tips to crack restaurant safe - AP - Updated: 10:09 p.m. ET June 29, 2007 - WILMINGTON, Del. - A fired restaurant manager was caught trying to crack a company safe after he searched the Internet for tips in the middle of the burglary, authorities said. Branden M. Tingey, 28, hid late Wednesday in the ceiling of the men's room at Polidoro Italian Grill until he thought the place was empty, then went to the manager's office and tried to break into the safe, investigators said. Apparently stymied, police said Tingey turned to the restaurant's computer to search for safecracking instructions. The search was interrupted when two managers who had been in another part of the restaurant doing paperwork walked in. Tingey, who had been fired about three years ago, ran out a rear door but was captured a short time later. He was charged with attempted robbery, burglary, carrying a weapon and other charges. Tingey remained in custody Friday. Department of Correction spokeswoman Gail Stallings Minor said she was unable to determine whether Tingey had an attorney. A woman who answered the phone at Tingey's home hung up on a reporter seeking comment.

With the team support of El Dorado and the TBFAAA Safety Group, you get

**Workers’ Compensation Insurance That Actually Works For You.**

As a member of our safety group, you will enjoy the benefits of group purchasing power, along with many programs that benefit all aspects of your business.


✔ Group Purchasing Power
✔ Group Dividends*
✔ Return to Work Program
✔ Loss Prevention Programs
✔ Aggressive Defense of Fraudulent Claims

Call us today at for all the details. We’re ready to get to work!

**800.221.3386 or 713.521.9251**

2515 North Blvd. • Houston, Texas 77098
Fax: 800.700.0126 or 713.521.0125
http://www.eldoradoinurance.com
Email: specialist@eldoradoinurance.com

By law policyholder dividends cannot be guaranteed, only the insurance company’s Board of Directors has the discretion to declare policyholder dividends.
2007 Paid TBFAAA Members

If you're Not on this List you are Missing out on the Benefits of TBFAAA Membership

1st Alarm
A.H.S. Security, Inc.
Acadian On Watch
ADR-American Defense Resources
ADT Security Service, Inc.
Advance Alarm & Electronics
Advanced Home Systems
Advanced Systems & Alarm Service
Advantage Security Integration Ltd.
AEGIS Systems, Inc.
Alacrym Security Service, LLC.
Alamo Integrated Systems, Inc.
Alarm Automation
Alarm Link Security
Alarm Masters Corporation
Alarm Monitoring Services
Alarm One of Texas, Inc.
Alarmtechs, Inc.
Alert Alarms Burglar & Fire Protection, Inc.
Alert-1 Security
All Pro Access Fire & Security
All Safe & Sound
Allsafe Security, Inc.
Allstate Security Industries, Inc.
Alpha Burglar & Fire Alarm Systems
Alt Security, Inc.
Allex Electronics LTD
Ambold's Key Lock & Alarm
America on Watch
American Security Devices
Aproplex Corporation
Apx Alarm Security Solutions, Inc
Argus Security Systems
ASG Security
ASPERN Electronic Systems, LLC
Atlas Alarms
Atlas Fire and Alarms
Audio-Video Corporation
Avant-Garde Security
Aztec Security Systems, Inc.
B Alert Security
Balco Systems
Barney's Security Alarms
Beckwith Electronic Eng. Co.
Benco Systems, Inc.
BL Technology, Inc.
Bonds Multimedia Solutions
Bragg's Electric Construction Company
Bright Security Group
Brink's Home Security, Inc.
Calvins Electric, Ltd.
Carroll Fire & Safety
CCI, Inc
Cen-Signal
Central On-Line Security
Central Security Services, Inc.
Central Texas Security & Fire Equipment, Inc.
Certicom Security
Chubb Security Systems, Inc. - USA
Circle Industries, Inc.
Clark Security Systems
Collins Fire & Safety, Inc.
Comcast Home Security
Commercial & Industrial Electronics, Inc.
Complete Security Service
Condurre Security Systems
Control Security & Surveillance, Inc.
Convergint Technologies, LLC
COPS Monitoring
CoSecurity, Inc
Counterforce USA, LP
Crenshaw Alarm & Signal Corp.
D & N Services, Inc.
Dallas Security Systems, Inc.
Dallas Sight and Sound, Inc.
DFW Alarm
DHS Security
Digital Detection Corporation - Houston Dispatch Center, LTD.
Dixie Electronic Controls
DSS, Security, Inc.
DSS/Fire, Incorporated
E4 Security Systems, LLC
East Texas Alarm, Inc.
East Texas Fire Protection, Ltd.
Ener-Tel Services, Inc.
Entech Sales & Service, Inc
En-Touch Alarm Systems, Inc.
EV Electric & Security Systems
Firehawk Safety Systems, Inc.
First Command Protection Services
First Security & Electronics
Flores Technical Services
Gleitz Alarms, Inc.
Golden Eagle Technologies
Granite Security Systems
Grayson Pro-Tech, Inc.
Great White Solutions, Inc.
Green Electronic Solutions
Griffin Communications & Security, Inc.
Guadalupe Valley Communications Systems, Inc.
Guardian Security Systems, Inc.
Halco Life Safety Systems, Inc.
Henry Bros. Electronics, Inc.
High Tech Alarm Systems
Hi-Tech Security Systems
Home Protection Centre, Inc.
HSP Commercial Systems
IDN Acme, Inc.
Infinity Security Group, Inc
Ingersoll-Rand Security Technologies
Interactive Security Technologies, LLC
Interface Security Systems, LLC
Intruder Alert Systems, Inc.
Invision Systems
IQ Home Systems, Inc.
Jackson Enterprises Alarms
JLG Security & Fire Systems
JM Electronic Engineering, Inc.
Juggernaut Systems LLC
Key Express
KLC Video Security
Knight Security Systems, LLC
Lake Communications Co.
LaMarCo Alarm Company
Laredo Alarm Systems, Inc.
Las Colinas Association, The
Lone Star Communications, Inc.
Loss Prevention Services
Lubbock Sound
M. A. C. Alarms
McCullough Security Systems
Medina Valley Security, Inc.
Mesa Homes Systems
Metro Communication Systems, Inc.
Michael's Keys, Inc.
Minuteman Security
Monitronics International
National Guardian Security Services
National Monitoring Center
National Security Alliance, LLC
NBE National Bank Equipment
NetVersant Texas, Inc.
Network Multi-Family Security
New Design Custom Electronics
Notification Systems of America
Omnip Fire & Security Systems LP
Omnibus M Inc.
Orion Security Services
Paramount Alarm Systems, Inc
Patriot Security Systems
Paul Labute, Inc.
Peoples Communication, Inc.
Performance Equipment
POWELL Protection Systems, Inc.
Prewire of El Paso, Inc.
Pro Security Group
Protection Networks
Protection One, Inc
PyroCom Systems, Inc.
Quantum Alarm, Inc.
Ranger American of Texas, Inc.
Ranger American Security
Rapid Response Monitoring, Inc.
Rapid Response Systems
Ray Cannedy Security
Remington Alarm Systems, Inc.
Response Center USA, LP
Riptide Security
RNS Sound & Vision
Rowell Security Systems
Royal Protection Group, Inc.
Rustic Creek L.L.C.
S & A Fire and Safety
San Antonio Security
Sanddollar Security Services, LLC
SAS Security Alarm Service Company, Inc.
SecureCam, Inc.
Secure Options, Inc.
SecurePro Alarm Systems
Security Depot
Security One, Inc.
Security Sure Alarm, Co.
Sembera Security Systems
Sentinel The Alarm Company
SentryNet
Siemens Bldg Technology Inc.
SimplexGrnell
Smith Thompson Security Systems
Sonitrol Management Corp.
Sonitrol of El Paso
Sonitrol of Houston
Southcross Specialties, Inc.
Southwest Dispatch Center, Inc.
Stowers Security Systems
Sterling Security
Superior Safety Incorporated
Surveillance Security Inc
Surveillance Systems, Inc.
Technology Management Services
Tec-Tronic Systems, Inc.
Tel-Guard
Ternco, Inc.
Texas Electronic System Specialists
Texas Home Electronics
Texas Homeland Security & Sound
Texas Norvell Fire and Security
Texstar Alarm Systems
The Safeguard System, Inc.
The SRS Group, Inc.
Tim's Alarm Service
Todays Integration
Tony's BurglarAlarms Systems
Top Communication Services
TotalCom Management
Triangle Electronics, Inc.
Turbo Communication, Inc.
Turnkey Communications
Tutor Security, Inc.
United Central Control, Inc.
Universal Electronics
UR Security
Valero Security Systems, Inc
Vallance Security Systems
Valley Wide Security
VCS Security Systems
VIP Security
Viron
Vitel Communications Corp.
Wade Enterprise
WFI Enco Systems, Inc.
Wilson Fire Equipment & Service
ZIP Alarm Systems, Inc.
TBFAA Associate Members

- ADI
- Alarm Capital Alliance
- Alarm Debt Liquidation Group
- Alarm Express, Inc.
- Bass Computers, Inc.
- Bold Technologies
- Communication Supply Corporation
- Contractors Wire & Cable
- Cooper Wheelock, Inc.
- El Dorado Insurance Agency
- Elite CEU, Inc.
- Faraday Distribution Center
- Gentex
- Guaranty Insurance
- HyperGraphic Impressions
- Micro Key Software, Inc.
- Napco Sec. Systems, Inc.
- Nova Internet Services, Inc.
- Omni-Watch Systems, Inc.
- Optex, Inc.
- Optima, Inc.
- Performance Reps LLP
- Pro-Line Distributing
- Richardson Electronics
- Security Data & Cable, Hq., LTD
- Security General Intl. Ltd.
- Windy City Wire

Houston Gulf Coast Alarm Assn.

- Ademco Group - San Antonio
- ADI
- ADT - Tyco
- Advance Security & Communication
- Alarm Masters
- Alarmsplus
- All-Safe & Sound
- Alt Lock & Security
- Am Emery, L.P.
- American Security
- ASG Alarm Security Group
- Atlas Alarms
- Bass Computers, Inc.
- Best Lock
- Brinks Home Security
- Burt Barr, & O'dea, Lp
- Centurion Alarm Service
- Certified Security Plus
- Chubb Security Systems, Inc.
- Counterforce USA
- CSC
- D&H Distributing
- D&N Services
- Danna Alarms
- Data Link
- Detection Systems
- Dispatch Center, Inc.
- DSC Security Products
- El Dorado Insurance Agency
- Electronic Custom Distributors
- En-Touch Systems, Inc.
- Executive Surveillance
- Great White Solutions
- Haws Burglar Alarm Company
- Home Automation of Texas
- Hometronics Residential Systems
- Honeywell Security Group
- HSE Alarm Service
- HSM / Electronic Protection Services
- Infinity Security Group
- Inter Star Systems, Inc.
- Interactive Controls
- Intercontinental Security
- Key Electrical Supply
- KMS Consulting, Inc.
- Lamarco Alarm Company
- Lone Star Security Solutions
- Majestic Security Systems
- Modern Systems Concepts
- Monitronics
- Newsstream Building Technologies
- Omni Frie & Security Systems
- Orman & Assoc.
- Par Products
- Premier Home Technologies, LP
- Progressive Electronics
- Protection One, Inc.
- RAB Security LLC
- Ranger American
- Reliant Security LLC.
- Response Center USA
- Richardson Electronics
- Royal Protection Group
- Scott Alarm Service
- Securitas Systems, Inc.
- Security Data & Cable Hq.
- Security General International
- Security Professional of Texas
- Security Specialist
- Security Sure Alarm
- Settle Security
- Sonitrol - Houston
- Southcross Security
- Southern Supply
- Southwest Dispatch Center
- Sunset Fire & Security
- Sweetwater Security Capital
- Texas Home Electronics
- Time Warner Security
- Today's Integration
- Total Entertainment Solution
- Triangle Electronics, Inc.
- Turbo Communications
- Tutor Security
- United Central Controls
- USA Protection
- VCS
- Western Systems, Inc.

North Texas Alarm Assn.

- ACT Security, LLP
- Action Fire Alarm LLC
- Ademco Security Group
- ADI
- ADT Dealer Services
- ADT Security Services
- Advanced Technology Systems
- AEGIS Systems, Inc.
- AHS Security, Inc.
- Alarm Debt Liquidation Group
- Alarm Express
- All Safe & Sound
- All Tech Security Services
- Amazon Alarm Systems, Inc.
- American Security Devices
- Best Wire & Cable, LLC
- BMA Systems, Inc.
- Brighton Security
- Brink's Home Security
- Bryant Security Systems
- BWS Fire Systems, Inc.
- Central Alarm Systems, Inc.
- CSL Technologies, Inc.
- Custom Integrated Systems, Inc.
- Customer First Alarm
- Dallas Security Systems, Inc.
- Datatech Electronics, Inc.
- Diamond S Services
- Digital Security Controls, Inc.
- Dispatch Center, Ltd.
- Donham Centralized Systems, Inc.
- Eagle Security Service
- Erntx Connections, L.L.C.
- EV Electric & Security Systems
- Fire Alarm Services Technology, Inc.
- First Alert Professional
- Greater Dallas Enterprises, Inc.
- Guardian Alarms, Inc.
- Gurkin Security Systems, Inc.
- Hawk Security Services
- Home Protection Centre, Inc.
- HomeTeam Security
- Hypergraphic Impressions
- Intruder Detection Systems
- Key Security Systems
- Knight Security Systems, Inc.
- Las Colinas Association
- LRG, Inc.
- M.A.C. Alarms
- Marshal Security Systems
- Monitronics International
- NACC
- Network Multifamily
- Nova Internet Services, Inc.
- Omni Installations
- Paramount Alarm Systems
- Powell Protection Systems, Inc.
- Protection Networks
- Ranger American of Texas
- Rapid Response Systems
- Reagan & McLain
- Rowell Security Systems
- SAS Alarm Service, Inc.
- Secure Options, Inc.
- Security Fire Systems Inc
- Security General International, Ltd
- dba Texas Systems Supply
- Security Surveillance
- Sentinel The Alarm Company
- SIAC
- SICC, Inc.
- Siemens Building Technologies, Inc.
- Smith Thompson Security Systems
- Southwest Alarms
- Southwest Dispatch Center, L.P.
- Spectrum Alarm Systems, Inc.
- Stragam Advanced Products
- Systems, On-Guard, Inc.
- Talon Security, Inc.
- TanSeco Systems, Inc.
- TCT Insurance Services, Inc.
- The Richeson Agency
- Top Communication Services Inc.
- Tri-Ed Distribution, Inc.
- United Central Control, Inc.
- Universal Electronics
- Universal Power Group
- Vance Protection Services

South Texas Alarm Assn.

- ADI
- ASG Security
- AUS, Inc.
- Communication Systems Intl, Ltd.
- Digital Security Control
- Dispatch Center, Ltd.
- Elite CEU, Inc.
- Gleitz Alarms
- Guardian Security
- Honeywell
- Inter Alarm, Inc.
- Interior Communications, LLC
- Intruder Alert Security, Inc.
- Medina Valley Security
- Response Center USA
- San Antonio Security
- Security Controls (DBA Construction Security, Inc.)
- Security General International
- Security One, Inc.
- S.I.C. Consulting
- Southwest Dispatch
- Stowers Security Systems
- TotalCom Management, Inc.
- Tri-Ed Distribution
- United Central Control
- Valero Security Systems, Inc.
- Vantage Security
- Windstream Comm. Kerrville LP
This will be a brief overview of the activities of the TBFAA during the 80th Legislative Session. I must start by saying thank you to the Legislative Team during this session. They include Malcolm Reed, Dennis & Nathan Bryant, Chris Russell, Jeff Bright, Rex Adams, Chip Bird, and our lobbyist Dean and Andrea McWilliams. This was one of the more challenging sessions that I have dealt with over the past 17 years. Many of you are aware of the unrest and vindictive attitudes that existed during this session, mainly because of the House and its Speaker, Mr. Craddick. It was almost impossible to understand the “politics” of this session. Dean and Andrea McWilliams did a wonderful job of getting us to the people that we needed during the session, and believe me, that was no small task. They have come up to speed on our issues in a remarkably short time, and can talk our points very well. Kudos to the McWilliams and their wonderful staff for the work they did for us this session.

Now for the Bills:

**HB1906  Alarm Bill**  This was carried by Rep. Buddy West on the Law Enforcement Committee. This was passed out of committee on 4-22-07, and sent to calendars 4-24-07 were it died. I was told by more than one staffer that the Chiefs of Police Assoc. worked calendars to make sure this bill never got out. During the last 2 weeks of session, Dean McWilliams and I actually got the “policy” language attached to 2 different pieces of legislation. SB1499 (by Zaffirini) and HB610 (by Brown) were both amended in committee and were set to go to conference the week before session ended. Due to the “tone” of the legislature, both of our amendments were stripped off the bills before they could be heard in either the House or the Senate. TML got involved on HB610 and ask the language be removed. Both bills were to be killed on points of order if the amendments stayed on them.

**HB2118  Fire Bill**  This was carried by Rep. Joe Pickett again this session. Malcolm Reed and I met with Mr. Redlitz and Mr. Salazar with the Fire Marshal’s Office before the bill was filed to work out the issues that doomed it last session. We came to an agreement, and the bill was filed. Brian McKinney came to Austin and testified on this bill in committee, and it came out of committee un-opposed. It made it out of calendars to the floor were it was amended by Rep Eisler by adding HB861 to our bill. He was not able to move his legislation out of calendars, so he used our bill as a vehicle. This was a good thing, because Senator VanDePutte picked it up in the Senate, and guarded it through passage. The language that was added to our bill was part of the “Frank Madla” fire bill she sponsored in the Senate. The bill passed and has been signed by the Governor with an effective date of September 1, 2007.

**HB2833  DPS Omnibus Bill**  This bill was carried by Rep. Joe Driver in the house and Sen. Kel Seliger in the senate. This legislation was worked on by all the regulated industries under DPS, although, the TBFAA and ASSIST did most of the heavy lifting. This bill nearly died the last day of session, but passed with just 4 hours left before adjournment. It was signed by the Governor with an effective date of September 1,2007.

**SB324  Contingent Payment Bill for Sub-Contractors**  This legislation was filed by Sen. Deuell at the request of the construction industry. We were made aware of this bill during a STAA meeting, were it was talked up to be bad for our industry. Upon further discussion with Sen. Deuell’s staff, we found it to be good for all subcontractors regardless of type of construction projects. We promoted this bill to the legislators, and it has passed and gone to the Governor. The Governor signed the bill and it becomes effective September 1, 2007.

Continued on Page 19
HB1702 Contracts Bill (BAD)  This is the same legislation that was filed last session by Rep. Charlie Howard. This is the bill that limited the term of renewal provisions, required notification of renewal, and made anyone who missed a provision automatically guilty of Deceptive Trade Practice. Bob Vallance and I testified in committee against this bill, and AT&T and Alltel signed up against it. It died in calendars. Expect to see it again next session.

VOIP Consumer Warning  This was language that we got directly from Washington DC that mirrors the language that the NBFAA and others have been trying to get done for 2 years. We could not find a piece of legislation that was “germane” to our language to have an amendment done. I plan on attending the next PUC Meeting, June 8th in Austin to attempt to get the PUC to adopt a rule incorporating this “notification language”. Anyone interested in attending this meeting with me, please let me know, and I will get you the information.

It’s hard to tell everyone about all the calls that were made during the last 60 days of the session, but I will mention the names of all of those who helped us on a moments notice.

They include Brian McKinney, Debi Ulmer, Michael Moliere, Bob Vallance, Howard Manson, Allan Waghalter, Fred Helwig, Wayne Crook, Dale Elliott, Bill Parsley, Fidel Gonzales, Jeff Bright, Charlie Crenshaw, Kim and Roger Gilbert, Sharon Drury, Darrell Gill, and Willy Mandel. It should be noted that some of the people mentioned were new members of the TBFAA, and I was really pleased at their willingness to help the association on a moments notice. A special thanks to Dallas County Judge Jim Foster who wrote a letter of support for our alarm bill, and we met with several key legislators on a day he was in Austin. If I left anyone out, I apologize for my oversight. As you can see, a lot of people helped this session, and for this I am eternally grateful to you all.

Respectfully Submitted,  Rodney Hooker  
Legislative Chair – Texas Burglar and Fire Alarm Association

For a complete history and actions, all of the above referenced bills can be viewed at http://www.capitol.state.tx.us/
Tri-Ed Distribution:

Fully stocked so you don’t have to be

Get all the right products you need at the right price.

INTRUSION • CCTV • ACCESS • FIRE • SOUND • DATACOMM • HARDWARE • STRUCTURED CABLE

Reward yourself on all your Tri-Ed Purchases by joining our Great Expectations Customer Loyalty Program.

Go to www.tri-ed.com for more information.

COME VISIT US AT OUR DALLAS & SAN ANTONIO LOCATIONS

Tri-Ed Dallas
2926 Walnut Hill Lane, Suite 200
Dallas, TX 75239
Tel 972 869 9317
Toll Free 800 638 7433
Fax 972 869 0421

Tri-Ed San Antonio
121 Interpark Blvd., Suite 507
San Antonio, TX 78216
Tel 210 499 5015
Toll Free 888 874 3336
Fax 210 499 5726

Or any of our 33 branch locations across the United States and Canada

CANADA
Calgary, AB 403 238 1316
Edmonton, AB 780 483 9997
Halifax, NS 902 463 2013
Montreal, QC 514 283 9599
Ottawa, ON 613 733 2279
Quebec City, PQ 418 657 8577

UNITED STATES
Boston, MA 617 412 2500
Buffalo, NY 716 651 5071
Charlotte, NC 704 523 8555
Clearwater, FL 727 330 9200
Dallas, TX 972 869 8317
Denver, CO 303 733 8590
Garden Grove, CA 714 265 4800
Kanata, ON 613 287 5050
Las Vegas, NV 702 227 6636
Milford, CT 203 878 8870
Minneapolis, MN 612 944 2674
New Orleans, LA 504 831 1772
North Hills, CA 661 424 9011
Phoenix, AZ 602 470 9170
Portland, OR 503 295 7403
Pensacola, FL 850 464 3074
Houston, TX 713 267 5295
Sacramento, CA 916 563 7666
San Antonio, TX 210 499 5015
San Diego, CA 858 292 9559
San Francisco, CA 415 991 6598
Seattle, WA 206 527 4300
Virginia Beach, VA 757 466 9718

San Antonio, TX 210 499 5015
San Diego, CA 858 292 9559
San Francisco, CA 415 991 6598
Seattle, WA 206 527 4300
Virginia Beach, VA 757 466 9718
Central Texas Chapter Golf

It’s TEE time!
Come play golf and help the Central Texas Chapter of the Texas Burglar & Fire Alarm Association

Thursday, November 8, 2007
1:00 pm Shotgun Start

Com- pany _____________________________________________
Address _____________________________________________
City/State/Zip _______________________________________
Phone _____________________________________________

Player 1 (Contact) _____________________________________________
Handicap or Avg. Score _________

Player 2 _____________________________________________
Handicap or Avg. Score _________

Player 3 _____________________________________________
Handicap or Avg. Score _________

Player 4 _____________________________________________
Handicap or Avg. Score _________

Gold Sponsor @ $500 $________
Silver Sponsor @ $400 $________
Hole Sponsor @ $200 $________
Mulligans @ $5 ea. $________
Individual Entries @ $125 ea. $________

Total $________

Check Enclosed (Payable to TBFAA)
Send checks to:
TBFAA
307 West Seventh St.
Fort Worth, TX 76102

Fax Completed Registration Forms to 877-908-2522

FOR CREDIT CARD CHARGES:

Card Number ______  ______  ______  ______  ______
Exp. Date __ / __

Cardholder Signature

Sponsor Levels

<table>
<thead>
<tr>
<th>Level</th>
<th>Amount</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>GOLD SPONSOR</td>
<td>$500</td>
<td>(Sign at Hole and 4 Golf Entries)</td>
</tr>
<tr>
<td>SILVER SPONSOR</td>
<td>$400</td>
<td>(Sign at Hole and 3 Golf Entries)</td>
</tr>
<tr>
<td>HOLE SPONSOR</td>
<td>$200</td>
<td>(Sign at Hole)</td>
</tr>
<tr>
<td>TEAM of FOUR</td>
<td>$475</td>
<td></td>
</tr>
<tr>
<td>INDIVIDUAL GOLFERS</td>
<td>$125</td>
<td></td>
</tr>
</tbody>
</table>

Free BBQ Dinner
Immediately Following the Tournament
Sponsored By:

Raffle with prizes will be at the dinner.

Questions? Contact...
Tracey Ritchie
877-431-5562
tritchie@teamucc.com

Check One:  c Visa  c MasterCard  c Discover  c AMEX

Cardholder Name

Address

City  State  Zip Code
Houston Gulf Coast Alarm Association

President
Brian McKinney
Infinity Security Group, Inc.
tel: 713.983.0182
lsgbrian@adi.com

Secretary
Kelly Ryan
ADI
tel: 713-876-4090
kryan@adi-dist.com

Associate Director
Phillip Wood
ADI
tel: 713.861.9418
pwood@adi-dist.com

Legal Counsel
Jeff Odea
Burt, Barr & Odea
tel: 713.650.8700
jodea@tx-counsel.com

VP & Membership Director
Rick Strickland
Audio Power Security
tel: 281.449.5940
jsrsjia@ev1.net

Treasurer
Debi Ulmer
Dispatch Center, Ltd
tel: 281.859.4569
debi@dispatchcenter.net

TBFAA Liaison
Michael Moliere
Michael Moliere Security Service
tel: (832) 250-0301
mjmoliere@houston.rr.com

2nd Thursdays -11:30 am to 1pm at Cadillac Bar and Grill, Shepard & I-10

North Texas Alarm Association

President
Chris Russell
Amazon Alarm Systems, Inc.
tel: 214-352-5906
President@ntaa.org

Vice President
Ray Cherry
Dallas Security Systems, Inc.
tel: 214.553.6103
VicePresident@NTAA.org

Treasurer
Kathleen Schraufnagel
Brinks Home Security
tel: 972.871.3807
Treasurer@NTAA.org

Secretary
Penny Hayter
Las Colinas Association
tel: 214.541.2345
Secretary@ntaa.org

Past President
Nathan A. Bryant
Sentinel The Alarm Company
tel: 972.644.6866
PastPresident@ntaa.org

Associate Director
Joel Shewry
Security General International
tel: 214.350-2284
joel.shewry@securitygeneral.com

Directors
David Simon
Brink’s Home Security
tel: 972.871.3501
dsimon@brinks.com

Bob Cianciola
Southwest Dispatch Center
tel: 972.437.6773
bcianciola@alarm-express.com

Past President
Bob Vallance
Vallance Security

Vice President
Moe Orion
Totalcomm Management

Treasurer
Sandra Barton,
Security One, Inc.

Secretary
Shelly Sweeney
UCC

Dealer Director Representative
Randy Stowers
Stowers Security

Meet third Thursday of each month at Pugsley’s Library
2443 Walnut Hill Lane
Dallas, TX 75229
Tel. 972-243-1111

Meets third Thursday of each month at Pugsley’s Library
2443 Walnut Hill Lane
Dallas, TX 75229
Tel. 972-243-1111

South Texas Alarm Association

President
Bob Vallance
Vallance Security

Vice President
Moe Orion
Totalcomm Management

Treasurer
Sandra Barton,
Security One, Inc.

Secretary
Shelly Sweeney
UCC

Vendor Director Representative
Jackie Baldwin
ADI

Region 4 TBFAA Representative
Tom Gleitze, Gleitz Alarms

Past President
Nathan A. Bryant
Sentinel The Alarm Company
tel: 972.644.6866
PastPresident@ntaa.org

Associate Director
Joel Shewry
Security General International
tel: 214.350-2284
joel.shewry@securitygeneral.com

Directors
David Simon
Brink’s Home Security
tel: 972.871.3501
dsimon@brinks.com

Bob Cianciola
Southwest Dispatch Center
tel: 972.437.6773
bcianciola@alarm-express.com

Director Emeritus
Tommy Henson
Southwest Alarms

Chip Bird
Southwest Dispatch Center, L.P.

Rex Adams
American Security Devices

Malcolm Reed
Knight Security Systems, Inc.

Meet the Second Tuesday of each month

Central Texas Chapter

Jeff Bright
Bright Security Group
PO Box 37
Austin, TX 78602
TEL. 512.845.1460 · FAX. 512.321.8057
Email: jbright@brightsecuritygroup.com

Northeast Texas Chapter

Patrick Craven
KLC Video Security
1111 Texas Boulevard
Texarkana, TX 75501
TEL: (903) 792-7262
Email: pacraven@cableone.net

Patrick Craven
KLC Video Security
1111 Texas Boulevard
Texarkana, TX 75501
TEL: (903) 792-7262
pacraven@cableone.net
**Upcoming Events**

### September
- **03** Labor Day Holiday
- **05-09** CEDIA Conference & Expo Denver
- **11** STAA Membership Meeting San Antonio
- **11-12** ISC East New York
- **13** HGCAA Membership Meeting Houston
- **15-16** NTAA CEU Training ADI Farmers Branch Dallas
- **19** NTAA Membership Meeting Houston ADI
- **24-27** ASIS Conference & Exhibits Orlando
- **25** Central Texas Chapter Meeting ADI Austin
- **27-28** Level 1 ADI Farmers Branch

### October
- **05** Fire Prep Class ADI Farmers Branch
- **08** Columbus Day Holiday
- **09** STAA Membership Meeting San Antonio
- **18-19** Level 1 El Paso SGI
- **11** HGCAA Membership Meeting Houston
- **12-17** CSAA Annual Meeting Hawaii
- **17** NTAA CEU Training ADI Farmers Branch Dallas
- **18** NTAA Membership Meeting San Antonio
- **23** Central Texas Chapter Meeting ADI Austin
- **25-27** TX Annual Conference Galveston
- **27** TXBFAA Board Meeting Galveston
- **31** Halloween Holiday

### November
- **09** Fire Prep Class San Antonio Tri-Ed
- **08** HGCAA Membership Meeting Houston
- **11** Veterans Day Holiday
- **13** STAA Membership Meeting San Antonio
- **15** NTAA Membership Meeting Dallas
- **16** Level 1 Houston ADI
- **21** NTAA CEU Training ADI Farmers Branch
- **22** Thanksgiving Holiday
- **27** Central Texas Chapter Meeting ADI Austin

### December
- **05** Fire Prep Class ADI Farmers Branch
- **06-07** Level 1 San Antonio Tri-Ed
- **08** HGCAA Membership Meeting Houston
- **09** Veterans Day Holiday
- **11** STAA Membership Meeting San Antonio
- **12-17** CSAA Annual Meeting Houston
- **13** TXBFAA Board Meeting Austin w PSB Meeting
- **15-16** Level 1 Houston ADI
- **23** Central Texas Chapter Meeting ADI Austin
- **24** Christmas Eve Holiday
- **25** Christmas Holiday
- **31** New Years Eve Holiday

---

**Member News**

- **ADI to Offer Surveillance Video Over Powerline Solutions** - Wholesale distributor ADI announces an agreement with VisualGate Systems to deliver surveillance video over powerline (SVoP) solutions to the security industry. VisualGate System’s PL-VUE solution sets up instant networking within any building using exiting electrical wiring and its imbedded IP technology offers portable and scalable video surveillance solutions. The system uses existing electrical wiring to transmit secure video signals from both analog and IP cameras to a local or remote PC to monitor and manage security footage. The full line of SVoP products from VisualGate Systems include cameras, adapters, encoders, network video recorders and proprietary software for recording and managing video surveillance activities.

- **Napco Introduces Freedom To Choose…** - NAPCO Security Systems, Inc., is proud to introduce a second technologically advanced Freedom™ touchpad to choose from. Napco is introducing new Freedom-Coded for conventional installs, a user-friendly unit that cuts false alarms. Choose Freedom Coded for a traditional burglar alarm unit which installs with up to 64, 3 to 6 digit user codes, or Code-Free Freedom hybrid for a high technology security system that eliminates false alarms and maximizes account retention. To learn more about Freedom 64 Coded & Freedom 64 Code-Free, please visit www.napcosecurity.com.

- **Bosch Updates, Expands Pre-Packaged Camera Line** - Bosch Security Systems, Inc., a full-line manufacturer of high-quality security solutions, announces the KBE and KBN Series prepackaged cameras equipped with universal housings. The new KBE/KBN Series also includes prepackaged Dinion IP cameras. Customers now have an even wider choice of general purpose, high performance and day/night cameras in plug-and-play packages that include the camera and lens installed and pre-wired into a Bosch housing. For more information on Bosch’s KBE and KBN Series prepackaged cameras, visit www.boschsecurity.us

---

**THE ART OF SECURITY**

**Geoffrey A. Stoliker**  
Regional Sales Manager  
Northern Texas & Oklahoma  
Midlothian, TX  
800-480-7089 Ext. 2891  
geostoliker@dsc.com  
www.dsc.com  
DIGITAL SECURITY CONTROLS  
3301 Langstaff Road  
Concord, Ontario, Canada, L4K 4L2
Alarm Installation and Monitoring Companies:
You protect your customers from fire and theft, but...

Who’s Protecting You?

- Best’s Rated A+ Insurance Carrier
- Prompt Quotes Provided
- Guaranteed Timely Insurance Filings
- Includes Coverage for Errors & Omissions, Personal Injury, Completed Operations, Free Additional Insureds, Care, Custody & Control, Independent Contracts and Much More

EL DORADO INSURANCE AGENCY, INC. SECURITY INDUSTRY SPECIALISTS
www.eldoradoininsurance.com
800.221.3386 • 713.521.9251
Fax 800.700.0126 • 713.521.0125
2515 North Blvd. • Houston, TX 77098
Email: specialist@eldoradoininsurance.com

Conveniently submit our Alarm Installer Questionnaire or generate Certificates of Insurance anytime from our Website at www.eldoradoininsurance.com.

TBFAA
307 West Seventh St., Ste. 1700, Fort Worth, TX 76102